

FOCUS Investment Banking Advises Velonex Technologies on Its Majority Recapitalization by Future Standard



has acquired a majority stake in

**Future
Standard®**

Washington, DC (March 4, 2026) – [FOCUS Investment Banking](#) (“FOCUS”), a leading middle-market investment bank, is pleased to announce that it served as exclusive financial advisor to [Velonex Technologies](#) (“Velonex” or the “Company”), a premier multi-regional managed services provider, on its majority recapitalization by [Future Standard](#).

Velonex delivers critical contracted IT services to small and medium-sized businesses across the United States, providing a comprehensive suite of managed IT, cloud, and cybersecurity solutions. The Company has built a strong reputation for long-term client relationships and high-quality service, supporting approximately 300 clients across diverse end markets including technology, government contracting, real estate investment, healthcare, and nonprofit organizations. Velonex has achieved significant growth through a combination of organic expansion and strategic acquisitions, establishing itself as a scaled and differentiated managed services platform.

Future Standard’s investment will support Velonex’s continued expansion, enabling the Company to accelerate its acquisition strategy, enhance service capabilities, and further strengthen its position as a leading managed services provider.

“We see Velonex as an exceptional opportunity to partner with a highly disciplined management team in a sector defined by recurring revenue, strong client retention, and growing demand for outsourced IT services,” Gardner Horan, Managing Director on Future Standard’s Digital Infrastructure team commented. “We look forward to working closely with Elliott Edge, Doug LaRose, and the entire Velonex team to accelerate growth and continue building a market-leading MSP platform.”

“We are proud to have advised Velonex on this important milestone,” added Abraham Garver, Managing Director at FOCUS Investment Banking. “Velonex has built an exceptional platform distinguished by recurring revenue, strong client retention, and a disciplined acquisition strategy. Future Standard is an ideal partner to support the Company’s next phase of growth, and we look forward to seeing Velonex continue to expand its capabilities and market reach.”

This transaction highlights FOCUS’s deep experience advising founder-owned and middle-market technology services businesses, particularly in the managed services and IT infrastructure sectors.

**These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.*



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