

ORS Acquired by Erisbeg

ABOUT US

Combining more than 40 years of M&A advisory experience, FOCUS Investment Banking drives results for middle market clients across 11 coverage groups. With over 50+ professionals, FOCUS boasts a nationwide footprint and access to foreign markets through 36 global partnerships.



has received a majority investment from



Process & Overview

Founded in 1991 in Mullingar, ORS is a multidisciplinary engineering and building consultancy serving a diverse range of end markets, with operations across Ireland and planned expansion into the UK. FOCUS managed a structured sale process, launching the Information Memorandum in April 2022 and closing the transaction in December 2022. The process involved two phases: initially contacting approximately 50 global buyers, including both private equity firms and strategic trade buyers, and subsequently reviewing five formal offers before completion in December 2022.



"The ORS team were delighted with the successful close of our deal in Q4 2022, which will see us partner with Erisbeg for the next stage of our exciting growth journey. FOCUS Capital provided an exceptional service to Finbarr and I throughout the process, working hard to understand what ORS needed as a business and to find the right structure for the deal. A special thank you to Barry Madden and Alan Kelly for their commercial and technical expertise, their patience and professionalism throughout the entire process. We could not recommend them highly enough."

John Brennan
Managing Director, ORS

Transaction Results

The majority sale fully bought out the founder, with the Managing Director continuing to lead the business. The competitive process maximized shareholder value, supported by efficient deal management, tailored offers, and strong negotiation. Post-acquisition, ORS is positioned for growth with Erisbeg's capital, and the senior leadership team is incentivized through a Management Incentive Plan.

To Learn More, Contact:

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