

CASE STUDY

KM Medical Software Acquired by Clanwilliam Group

ABOUT US

Combining more than 40 years of M&A advisory experience, FOCUS Investment Banking drives results for middle market clients across 11 coverage groups. With over 50+ professionals, FOCUS boasts a nationwide footprint and access to foreign markets through 36 global partnerships.



has been acquired by



Process & Overview

KM Medical Software (now iMeddoc Software Limited) is a cloud-based practice management and EMR platform serving private healthcare professionals, including consultants, GPs, physiotherapists, and surgeons.

Following multiple inbound approaches from digital healthcare companies across Europe, the shareholders launched a competitive process to evaluate strategic options and identify the best long-term partner for the business.

"The appointment of FOCUS Capital Partners as M&A advisors to the shareholders had a very material impact on the outcome of this process. We would like to thank Alan Kelly and Owen Hackett in FOCUS Capital Partners for their strategic and commercial advice, and for their commitment to the process, all of which has led to an excellent result for the shareholders of KM Medical."

Andy O' Donoghue
CEO, KM Medical

Transaction Results

The process highlighted the company's strong ARR growth, low churn, and high customer engagement. Ultimately, the business was acquired at a valuation 60% above the founders' expectations, driven by a targeted and highly focused M&A strategy.

To Learn More, Contact:

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