

FOCUS Investment Banking Advises Coherent Technical Services, Inc. on Acquisition by Falfurrias Capital Partners



has been acquired by



FALFURRIAS
MANAGEMENT
PARTNERS

Washington, DC, (January 20, 2026) – FOCUS Investment Banking (“FOCUS”), a leading middle-market investment bank, is pleased to announce that it represented Coherent Technical Services, Inc. (“CTSi”) in its acquisition by Falfurrias Capital Partners.

CTSi is a premier defense technology firm dedicated to solving mission-critical challenges for national defense customers. The company specializes in avionics and electronics integration, unmanned systems, aerial refueling, and Position, Navigation, and Timing (PNT) solutions. CTSi is widely recognized for its ability to deploy novel technologies, including its patented MudBucket™ platform that integrates AI and autonomy technologies that enables rapid, cost-effective upgrades to complex aviation platforms.

“We are thrilled to join the Falfurrias defense technology platform,” said Tom Sanders, CEO of CTSi. “While we engaged with several potential partners, Falfurrias emerged as the clear choice to help us accelerate the expansion of our proprietary technologies. Integrating CTSi with JHNA and EXPANSIA creates a powerhouse platform capable of addressing the most urgent technical challenges facing the future of global defense.”

Falfurrias Capital Partners is an operationally focused private equity firm that partners with growth-oriented businesses across a range of industries. Leveraging deep operational expertise and a research-driven approach, Falfurrias supports management teams in building long-term, high-performing enterprises.

“We are proud to have supported CTSi throughout this strategic transaction,” added Eric Oganesoff, Managing Director at FOCUS. “CTSi’s deep technical bench and relentless focus on innovation made this a compelling opportunity. We look forward to seeing the company thrive in its next chapter of growth under the Falfurrias umbrella.”



Eric Oganesoff
Managing Director
eric.oganesoff@focusbankers.com



Barry Calogero
Managing Director
barry.calogero@focusbankers.com

*These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.