

CASE STUDY

Abrel Products Limited Acquired by Hollybow Limited

ABOUT US

Combining more than 40 years of M&A advisory experience, FOCUS Investment Banking drives results for middle market clients across 11 coverage groups. With over 50+ professionals, FOCUS boasts a nationwide footprint and access to foreign markets through 36 global partnerships.



has been acquired by

Hollybow Limited

Process & Overview

Abrel Products Limited was founded by Declan Brosnan and Paul Comerford in 1994. The Company produces bespoke products for its customers and it is renowned for its technical knowledge and expertise in the design and development of burn-in boards and burn-in systems serving the global semiconductor market. The founders were looking to exit from the business that they had built up over 30 years.

FOCUS ran a competitive process that began in early summer 2024 and concluded at the beginning of 2025. Over 95 parties were contacted from across Europe, Asia and the USA (through FOCUS Investment Bankers), however, the ultimate preference of the founders was to sell the business to the current leadership team through a Management Buy-Out.



"FOCUS took the time to understand our business and its operations, and at all times they put the interest of Abrel first and foremost, resulting in a very satisfactory outcome for us. We would have no hesitation in recommending FOCUS to other potential clients."

Paul Comerford & Declan Brosnan Shareholders, Abrel Products Limited

Transaction Results

Emphasis was placed on the potential growth of the business under new leadership and the Company's burn-in testing systems which are considered market leading and sold to a number of global semiconductor customers._

The conclusion from the sale transaction, satisfied both the founders and the Management Team. A strong valuation was obtained for the business, which enabled the owners to efficiently retire from the business with over 80% of proceeds being received within 6 months of the Completion Date._

To Learn More, Contact:

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