

FOCUS Investment Banking Represents Simplegrid Technology, Inc. in Sale to CompassMSP a Portfolio Company of Agellus Capital



has been acquired by



a portfolio company of



Washington, DC, (October 2, 2025) – [FOCUS Investment Banking](#) (“FOCUS”), a leading middle market investment bank, is pleased to announce that it served as the exclusive financial advisor to [Simplegrid Technology, Inc.](#), a New Jersey-based managed services provider, in its acquisition by [CompassMSP](#), a portfolio company of [Agellus Capital](#).

CompassMSP’s acquisition of Simplegrid expands its footprint in highly regulated industries, including financial services, legal, and healthcare. These sectors demand best-in-class compliance, uptime, and security—areas where Simplegrid has built a strong reputation through tailored IT and cybersecurity solutions.

“This acquisition unites two companies with shared values and strengths, both committed to serving regulated industries with unmatched expertise,” commented Michael Rapp, CEO of CompassMSP. “Simplegrid’s customer-obsessed discipline is lightning in a bottle, and we’re dedicated to amplifying it as we continue to deliver exceptional client value.”

By joining CompassMSP, Simplegrid clients will gain access to broader resources and expertise while continuing to benefit from the high-touch service model that has defined the company’s success. CompassMSP enhances that model with expanded cybersecurity services, advanced cloud capabilities, and a national team able to deliver both strategic guidance and operational support.

“This partnership with CompassMSP is an important step forward for Simplegrid, our team, and our clients,” commented Ahsun Salem, President and CEO of Simplegrid. “By joining forces, we gain access to additional resources and capabilities that will allow us to deliver even greater value while continuing to provide the high-touch service our clients expect. We’re grateful to the team at FOCUS for their guidance throughout this process and for helping us find the right partner for our next phase of growth.”

The transaction also strengthens CompassMSP’s presence in the Northeast, a region with a dense concentration of healthcare systems, law firms, and financial institutions that face constant regulatory and cybersecurity pressures. Together, CompassMSP and Simplegrid will be well-positioned to meet these demands head-on, delivering solutions that protect operations while enabling organizations to plan for growth.

“This transaction highlights FOCUS’s role as a strategic growth enabler—connecting innovative technology companies with the right partners to unlock new capabilities and accelerate scalable expansion,” said Michael Birmingham, FOCUS Managing Director.



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*These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.