

FOCUS Investment Banking Welcomes Jeff Wawrzyniak as Senior Advisor

Washington, DC, (September 12, 2025) – [FOCUS Investment Banking](#) (“FOCUS”), a leading middle market investment bank, is pleased to announce that Jeff Wawrzyniak has joined the firm as a Senior Advisor. With more than 25 years of leadership experience across publicly traded, private equity-backed, and family-owned companies, Jeff brings a wealth of strategic, financial, and operational expertise to the FOCUS team.

Throughout his career, Jeff has served as an executive leader and trusted business partner, holding responsibility for company strategy, P&L performance, and market positioning. He has actively managed multiple business functions and departments, leading organizations through growth, transformation, and complex transactions. His core competencies include strategic planning, operations, finance and capital funding, mergers and acquisitions, legal practice, compliance and ethics, corporate governance, risk management, and international operations.

Jeff has successfully guided companies through cross-border transactions, high-stakes negotiations, litigations, and integrations, working with diverse stakeholders across multiple jurisdictions. He is recognized for his ability to align organizational vision and values with governance best practices, fostering cultures of integrity, accountability, and excellence.

“We are excited to welcome Jeff to FOCUS,” said Stan Gowisnock, Chief Strategic Advisor at FOCUS Investment Banking. “His diverse experience across industries and his proven ability to lead organizations through complex challenges and opportunities will be invaluable to our clients as they navigate today’s dynamic business environment.”

Jeff’s addition further strengthens FOCUS’s ability to deliver expert advisory services to middle market business owners and investors. As Senior Advisor, he will provide clients with strategic guidance on M&A, capital raising, and long-term business planning.



Stan Gowisnock
Chief Strategic Advisor
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*These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.