

FOCUS Investment Banking Represents Verigent in its Sale to Allied Resources Group

Washington, DC, (August 7, 2025) – [FOCUS Investment Banking](#) (“FOCUS”), a leading middle market investment bank, is pleased to announce that it served as the exclusive financial advisor to [Verigent](#), a premier national staffing firm specializing in Telecom and IT network infrastructure, in its acquisition by [Allied Resources Group](#) (“ARG”).

Headquartered in Charlotte, North Carolina, Verigent brings more than 20 years of specialized staffing experience to ARG’s growing platform of engineering, staffing, inspection, and field services. The combination significantly expands ARG’s national footprint and strengthens its position in the rapidly evolving data center infrastructure and digital connectivity markets.

Verigent’s core capabilities span low voltage systems, unified communications, data center installation, and IT network infrastructure. With a workforce deployed in over 40 states and the ability to operate in all 50, Verigent has earned a strong reputation for speed, flexibility, and consistent service delivery.

“At Verigent, we’ve always believed that relationships are at the heart of everything we do,” said Kevin Kiernan, Founder of Verigent. “We treat both our clients and our employees as customers and have built our business on delivering unmatched service to both. Joining ARG allows us to expand those values while gaining new resources and opportunities to grow.”

In addition to its core service offerings, Verigent is a leader in workforce development through its Telecom Cabling Boot Camp, launched in 2018. This hands-on training program prepares entry-level talent for careers in cabling, low voltage installation, and data center support—underscoring Verigent’s long-term commitment to both industry readiness and talent sustainability.

“This acquisition is a key step in ARG’s continued growth,” commented Dennis F. Zatlin, President and CEO of Allied Resources Group. “Verigent brings deep industry experience, strong client relationships, and a reputation for quality staffing in telecom and IT. Together, we’ll deliver even greater value to companies building and maintaining the infrastructure that keeps our world connected, including next-generation data centers. It also opens the door for ARG to expand our engineering, project, and construction management services.”

“We’re proud to have advised Verigent in this important transaction,” said April Taylor, Managing Director at FOCUS Investment Banking. “Their exceptional reputation, innovative workforce programs, and client-centric approach made them an ideal strategic fit for ARG.”

The acquisition enhances ARG’s ability to support the full lifecycle of digital infrastructure projects—from early-stage planning and engineering through execution and project closeout—positioning the platform for continued growth across high-demand technical sectors.

“Thank you to the team at FOCUS Investment Banking for their outstanding support and expertise,” Kiernan added. “The guidance of April Taylor and Bob Maiden has been invaluable, and we truly appreciate the efforts they have made on our behalf. Their service and professionalism were exceptional.”

Verigent
Powered by ARG™

has been acquired by



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*These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.