

# FOCUS Investment Banking Welcomes Kevin Frisch as Managing Director Specializing in Manufacturing

**Washington, DC, (August 26, 2025)** – [FOCUS Investment Banking](#) (“FOCUS”), a leading national middle market investment bank, is pleased to announce the addition of Kevin Frisch as Managing Director. Based in New Canaan, CT, Frisch will focus on serving clients in the Manufacturing industry. Frisch’s clients generally provide high-reliability, mission-critical solutions requiring tight tolerances, significant engineering support, and other value-added manufacturing services. His end-market experience includes aerospace, space & defense, industrial technology, and general industrial.

With nearly 30 years of Wall Street experience, Frisch brings a deep understanding of the manufacturing ecosystem and a proven track record of delivering strategic advisory and financing solutions. He has held senior roles at Lehman Brothers, Imperial Capital, FBR Capital Markets, and Cascadia Capital and has additional work experience at JP Morgan and Oppenheimer & Company. Notably, at Imperial Capital, he founded in 2014 one of the earliest dedicated Advanced Manufacturing practices and launched the Advanced Manufacturing and Supply Chain Conference in 2020, which he has hosted for five consecutive years.

Frisch’s expertise spans precision manufacturing, factory technology, and advanced materials, as well as sell- and buy-side M&A, debt and equity financings, fairness opinions, and strategic advisory services for Fortune 500 corporations, founder-led businesses, and private equity-backed companies. Some of the associated verticals he focuses on include additive manufacturing, precision machining and metal fabrication, electronic manufacturing services, engineered components, factory automation, injection molding, laser manufacturing, manufacturing software, prototyping and other related areas. He is also a frequent speaker at leading Advanced Manufacturing and Aerospace, Space & Defense industry conferences.

“Kevin’s extensive experience and leadership skills make him a tremendous asset to our team,” said Stan Gowisnock, Chief Strategic Advisor of FOCUS. “His industry knowledge and proven track record of delivering exceptional outcomes for clients will further strengthen our Manufacturing practice.”

“I’m excited to join the talented team at FOCUS. FOCUS has had a long track record in Manufacturing that complements my practice well,” added Frisch. “The Manufacturing industry is evolving rapidly, and I look forward to leveraging my experience to help clients navigate strategic opportunities, achieve growth, and maximize value.”

In addition to manufacturing expertise, he also has a broad range of strategic advisory services across the broader industrial sector—including capital goods, diversified industrials, and industrial distribution.

Frisch holds a BA from Duke University and an MBA from the University of Chicago Booth School of Business. Outside of work, he enjoys spending time with his wife, three children, and two dogs.

For more information about FOCUS Investment Banking and its Manufacturing group, please visit [www.focusbankers.com](http://www.focusbankers.com).



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