

PRESS RELEASE / JULY 2025

# FOCUS Investment Banking Represents Richardson Saw & Lawnmower in its Sale to Graycliff Partners



has been acquired by



**Washington, DC, (July 22, 2025)** – [FOCUS Investment Banking](#) (“FOCUS”), a national middle market investment bank providing merger, acquisition, and corporate finance services, is pleased to announce that [Richardson Saw & Lawnmower](#) (“Richardson”), a leading provider of outdoor power equipment and services, has been acquired by [Graycliff Partners](#) (“Graycliff”), a New York-based private equity firm through its GCP Ascend small-cap fund. FOCUS served as the exclusive financial advisor to Richardson throughout the transaction process.

Founded in 1968 and based in Dallas, Texas, Richardson is a trusted provider of high-quality outdoor power equipment, parts, and repair services primarily for commercial landscaping customers. A trusted partner for industry-leading brands such as Stihl, Honda, Toro, and Echo, Richardson is recognized throughout the Dallas–Fort Worth area for its technical expertise and exceptional customer service.

*“I am excited to partner with the Graycliff team,”* said James Poen, second generation family owner of Richardson. *“They fit our company culture from the outset and have the knowledge and experience that will be integral to taking Richardson Saw to the next level.”*

Graycliff’s investment will support Richardson’s continued growth through market expansion and operational improvements—all while preserving the company’s legacy of service excellence and deep industry knowledge.

*“Graycliff Partners is excited to add another impressive platform company to the firm’s growing portfolio,”* commented Taylor Catarozoli, Managing Director at GCP Ascend. *“We believe that Richardson Saw & Lawnmower’s product and service offering are truly differentiators in the outdoor power equipment market. We look forward to working alongside James Poen and the team at Richardson who share our commitment to excellence in this growing industry.”*

*“It was an honor working with James to find a partner to help him grow Richardson Saw into a Super Regional powerhouse in the outdoor power equipment sector,”* said Barry Calogero, Managing Director at FOCUS. *“He is a person of exceptional integrity and a fine leader. We are proud to be their advisor, assisting with James and Brenda to reach the next phase of their journey.”*



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\*These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.