

Eric Crouse Joins FOCUS Investment Banking as Managing Director in the Business Services and Technology Services Groups

Washington, DC, (June 30, 2025) – [FOCUS Investment Banking](#) (“FOCUS”), a premier middle market investment bank, is pleased to announce the appointment of [Eric Crouse](#) as Managing Director. Based in Wilmington, NC, Crouse will report directly to the firm’s [Business Services](#) and [Technology Services](#) leadership teams.

Crouse brings extensive experience advising on mergers, acquisitions, and strategic transactions across the MSP, BPO, and technology sectors. Most recently, he served as a Partner and M&A Advisor at Kommit & Company, a boutique M&A firm, and has been recognized for his thought leadership in tech-enabled business services.

“Eric’s deep sector knowledge and ability to connect deal strategy with operational insight make him a natural fit for FOCUS,” John Bradshaw, FOCUS Managing Director. *“We’re excited to tap his experience and relationships to strengthen our advisory services and support clients through complex growth and exit planning.”*

“I’m thrilled to join FOCUS at a time of rapid middle-market evolution,” said Crouse. *“The firm’s commitment to tailored, hands-on guidance aligns perfectly with my approach to dealmaking—bringing both strategic vision and execution excellence. I look forward to helping clients succeed in today’s dynamic environment.”*

Crouse’s appointment reinforces FOCUS’s strategic focus on expanding its M&A advisory capabilities for technology-enabled businesses. His arrival supports the firm’s efforts to scale its global footprint and enhance value creation for owners and management teams.



John Bradshaw
Managing Director
john.bradshaw@focusbankers.com