CASE STUDY

# Insight Insurance Secures Growth Investment



has been acquired by



### **Process & Overview**

The beginning of Insight Insurance was in 2001, when they began to provide an unrivalled level of personal service and attention to detail so that clients always know that they are receiving the best possible insurance cover, at the best possible rates. No matter what type of business their customers ran, they had access to experienced and technical Insurance Professionals, who offered a straightforward, fast and accurate solutions to their needs.

In January 2025, Arachas, Ireland's largest nationwide insurance broker, announced the acquisition of Insight Insurance Brokers Limited. This move represents Arachas's 25th acquisition since its inception in 2004 and underscores its commitment to strengthening its presence in the Cork region, where the company was originally founded.



"I met Eoin O'Keefe and Donal Cantillon after which I immediately knew FOCUS Capital Partners were the right company to sell Insight Insurance on our behalf. Nobody has worked harder in the process. Their attention to detail and expert guidance along the way has helped us to achieve an excellent outcome for our business. You need to have FOCUS Capital Partners by your side every step of the way if you intend on selling your business."

**Tim Barry, Managing Director, Insight Insurance** 

#### **Transaction Results**

The acquisition brings Arachas's employee count in Cork to 80, enhancing its capacity to serve a diverse client base ranging from SMEs to large corporates across various industries, including construction, retail, and manufacturing. Insight Insurance Brokers, operated by Tim Barry, Jim Barry, and Aidan Lougheed, has built a strong reputation in the local market for providing personal and commercial insurance offerings. The entire team from Insight will transition to Arachas, ensuring continuity of service for existing clients.

#### Additional Information

As part of the Ardonagh Group, one of the world's largest independent insurance distribution platforms, Arachas continues to leverage its extensive network and resources to drive growth and innovation in the Irish insurance market.

Joey Wynne, CEO of Arachas, expressed enthusiasm about the acquisition, stating, "The acquisition of Insight Insurance Brokers is an exciting opportunity for us as we expand our footprint in the Cork region. Cork has always been an important location for Arachas. This is where the Arachas story began, and with over 20 years of history, this expansion is bringing us back to our cultural roots, while giving us a new level of strength and energy in the region."

To Learn More, Contact:

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