

INFRASTRUCTURE SERVICES OVERVIEW

TRUSTED INVESTMENT BANK WITH A GLOBAL REACH

ABOUT US

FOCUS Investment Banking has the resources and expertise to find the strongest buyer, seller or capital partner for middle-market companies across the US and Europe. Combining the resources of FOCUS Investment Banking and FOCUS Capital Partners, our international M&A platform offers tailored solutions to maximize value for your business.

KEY FACTS

- The infrastructure services sector, particularly engineering & construction (E&C), is entering 2025 with strong momentum.
- Government spending, private investment, and the push for sustainability and technology adoption are driving M&A opportunities.
- Middle-market business owners should understand these trends to position for growth, partnerships, or a potential sale.
- Sub-contractors and specialty contractors are of interest to both financial and strategic buyers in the Infrastructure Services M&A market as we continue to see increase in activity in commercial, government and residential growth within the United States.
- Favorable tailwinds such as lower interest rates, decrease in government regulations and renewed investment in energy are increasing demand for companies that provide services in utilities, engineering, HVAC, electrical, flooring, and plumbing construction services.

SAMPLE TRANSACTIONS

 <p>ACCUMARK The company was acquired by WILLIAMS-SOAR, a public company of NYSE. The services provided by the transaction, including the registration, and other financial services of FOCUS.</p>	 <p>Benchmark The company was acquired by WILLIAMS-SOAR, a public company of NYSE. The services provided by the transaction, including the registration, and other financial services of FOCUS.</p>	 <p>PIPEVISION The company was acquired by WILLIAMS-SOAR, a public company of NYSE. The services provided by the transaction, including the registration, and other financial services of FOCUS.</p>	 <p>EOT The company was acquired by Denali, a public company of NYSE. The services provided by the transaction, including the registration, and other financial services of FOCUS.</p>	 <p>CES The company was acquired by CHICAGO, a public company of NYSE. The services provided by the transaction, including the registration, and other financial services of FOCUS.</p>	 <p>Allartec Control The company was acquired by ASSA ABLOY, a public company of NYSE. A FOCUS Investing Group member provided financial services to the company.</p>
 <p>SECURAMERICA The company was acquired by Aeropoint, a public company of NYSE. The services provided by the transaction, including the registration, and other financial services of FOCUS.</p>	 <p>SECURAMERICA The company was acquired by SECURAMERICA, a public company of NYSE. The services provided by the transaction, including the registration, and other financial services of FOCUS.</p>	 <p>NAC The company was acquired by Service Logic, a public company of NYSE. The services provided by the transaction, including the registration, and other financial services of FOCUS.</p>	 <p>BEST OF TRASH The company was acquired by AMBER JACK, a public company of NYSE. The services provided by the transaction, including the registration, and other financial services of FOCUS.</p>	 <p>Anderson Rubbish Disposal The company was acquired by WM, a public company of NYSE. The services provided by the transaction, including the registration, and other financial services of FOCUS.</p>	 <p>Patriot Environmental Services The company was acquired by PPVinc, a public company of NYSE. A FOCUS Investing Group member provided financial services to the company.</p>

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