

## INFRASTRUCTURE SERVICES OVERVIEW

# TRUSTED INVESTMENT BANK WITH A GLOBAL REACH














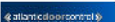











## ABOUT US

FOCUS Investment Banking has the resources and expertise to find the strongest buyer, seller or capital partner for middle-market companies across the US and Europe. Combining the resources of FOCUS Investment Banking and FOCUS Capital Partners, our international M&A platform offers tailored solutions to maximize value for your business.

## KEY FACTS

- The infrastructure services sector, particularly engineering & construction (E&C), is entering 2025 with strong momentum.
- Government spending, private investment, and the push for sustainability and technology adoption are driving M&A opportunities.
- Middle-market business owners should understand these trends to position for growth, partnerships, or a potential sale.
- Sub-contractors and specialty contractors are of interest to both financial and strategic buyers in the Infrastructure Services M&A market as we continue to see increase in activity in commercial, government and residential growth within the United States.
- Favorable tailwinds such as lower interest rates, decrease in government regulations and renewed investment in energy are increasing demand for companies that provide services in utilities, engineering, HVAC, electrical, flooring, and plumbing construction services.

## SAMPLE TRANSACTIONS

|   |   |   |  |  |  |
|---|---|---|--|--|--|
| <br>has been acquired by<br><br>a portfolio company of<br> | <br>has been acquired by<br><br>a portfolio company of<br> | <br>has been acquired by<br><br>a portfolio company of<br> | <br>has been acquired by<br> | <br>has been acquired by<br> | <br>has been acquired by<br><b>ASSA ABLÖY</b>   |
| <br>has acquired<br>  | <br>has acquired<br>  | <br>has been acquired by<br>  | <br>has been acquired by<br><b>AMBERJACK</b>  | <br>has been acquired by<br> | <br>has acquired<br> |

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