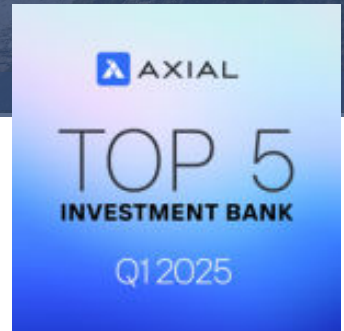


FOCUS Investment Banking Named a Top 5 Lower Middle Market Investment Bank by Axial for Q1 2025



Washington, DC, (April 28, 2025) – [FOCUS Investment Banking](#) (“FOCUS”), a national middle-market investment banking firm providing merger, acquisition, divestiture, and corporate finance services, is proud to announce its recognition as one of [Axial’s](#) Top 5 Lower Middle Market Investment Banks for Q1 2025.

Each quarter, Axial evaluates the performance of over 400 investment banks and advisory firms that meet the criteria for its league tables. In Q1 2025, Axial members collectively marketed 3,049 deals via the platform — a 20.32% increase in deal flow compared to the same period last year and the second-highest quarterly total in the platform’s history. Notably, buyer interest remained strongest in deals with \$5M+ in EBITDA, which drew a pursuit rate of 9.63%.

“We are honored to be recognized among the top investment banks this year,” said Rick Thomas, CEO of FOCUS. “This achievement reflects the dedication, industry expertise, and efforts by our team across the US and Europe. We remain committed to delivering exceptional value to our clients and leading with excellence in everything we do.”

This milestone underscores FOCUS’s ongoing commitment to client success, precise execution, and excellence in dealmaking across the lower middle market.



Kahla Cooper
Director of Marketing
kahla.cooper@focusbankers.com