PRESS RELEASE / APRIL 2025

FOCUS Investment Banking Represents Accutrol, LLC in its Sale to TASI Measurment



has been acquired by



Washington, DC, (April 14, 2025) – <u>FOCUS Investment Banking</u> ("FOCUS"), a national middle market investment banking firm providing merger, acquisition, divestiture, and corporate finance services, announced that <u>Accutrol, LLC</u> ("Accutrol") has been acquired <u>TASI Measurment</u>, a global supplier of industrial measurement and monitoring solutions. FOCUS served as the exclusive financial advisor to Accutrol in this transaction.

Accutrol is a recognized leader in airflow control and measurement solutions for critical environments such as laboratories, hospitals, pharmacies, and research facilities. Its flagship products include the AccuValve®, a low-pressure drop airflow control valve, and the AVC Fume Hood Control System, both of which have received AHR Innovation Awards.

Headquartered in Danbury, CT, Accutrol will continue to operate independently at its current location while becoming part of TASI Measurement's HVAC Division, which also includes ONICON Inc., based in Largo, FL. Senior leadership, including Tim Berry, Vice President of Sales, and Brian O'Rourke, Vice President of Engineering, will remain in their roles and report to Bill Valentine, who leads the HVAC Division for TASI Measurement.

"We are excited to welcome Accutrol to our team," said Bill Valentine. "They have a longstanding reputation for innovative products, superior technical expertise, and exceptional customer support. We look forward to collaborating with and investing in this talented team as they continue to drive Accutrol's growth."

Fred George, founder of Accutrol, added: "We are pleased to have found a like-minded longterm partner in TASI Measurement—one that understands our markets, customers, and application-specific solutions, and is committed to investing in our continued growth and exceptional talent."

This acquisition marks a significant milestone for Accutrol, reinforcing its market position while expanding the capabilities of TASI Measurement's HVAC Division.

"Accutrol has established a strong reputation in the industry with outstanding products and visionary leadership," commented Jorge Maceyras, Managing Director at FOCUS Investment Banking. "We are pleased with the outcome of this transaction and look forward to seeing their continued success as part of TASI Measurement."

"Fred built a fantastic business from the ground up in Accutrol, and FOCUS was able to draw out significant buyer interest to ensure he found the ideal partner to take the business into the future," added Stan Gowisnock, Chief Strategic Advisor at FOCUS. "We couldn't be happier for Fred and his family." **B**

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*These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.

