

CASE STUDY

Mid-Michigan ENT Acquired by Align

ABOUT US

Combining more than 40 years of M&A advisory experience, FOCUS Investment Banking drives results for middle marketing clients across 11 coverage groups. With over 50+ professionals, FOCUS boasts a nationwide footprint and access to foreign markets through 36 global partnerships.

This announcement appears as a matter of record only



has been acquired by



The undersigned initiated this transaction, assisted in the negotiations, and acted as financial advisor to Mid-Michigan ENT.



Process & Overview

Mid-Michigan ENT, a leading private practice in East Lansing, Michigan, has joined Align ENT + Allergy (“Align”) as a supported practice.

With its team of over 20 clinicians including eight board-certified general and sub-specialist otolaryngologists, four PAs, and five audiologists, Mid-Michigan ENT has provided comprehensive ENT and allergy care to pediatric and adult patients in the Greater Lansing and Mid-Michigan community since 1997.



Targeted outreach to a group of private equity buyers



Multiple Offers



An efficient due diligence and closing process

Transaction Results

This significant transaction marks Align’s expansion into Michigan and its fourth state, strengthening its presence across the US and affirming its commitment to physician-led, community-driven, locally-focused healthcare.

The team at Align is excited to collaborate with the dedicated physicians, providers, and staff of Mid-Michigan ENT, a practice that has set a high standard for patient care. Together, they plan to continue to support and expand high-quality ENT and allergy care in Michigan and beyond.

Testimonial

“Our partnership with Align helps us navigate the increasingly challenging healthcare environment and ensures we can serve our patients well into the future. Align’s track record of growing and supporting practices is a testament to their experienced business team, and we look forward to partnering with them.”

Dr. Ahmed Sufyan, Mid-Michigan ENT

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