

Joe Tomarchio Joins FOCUS Investment Banking as Senior Advisor in the Automotive Group

Washington, DC, (January 22, 2025) – [FOCUS Investment Banking](#), a premier middle market investment bank, is pleased to announce that Joe Tomarchio, a veteran automotive industry leader, has joined the firm as a Senior Advisor in its Automotive group. With decades of experience, including a distinguished tenure at Monro, Joe brings unmatched expertise and strategic insight to the FOCUS team.

During his time at Monro, a leading provider of automotive undercar repair and tire services, Joe held key leadership positions where he played an instrumental role in driving operational excellence, enhancing customer experience, and expanding the company's footprint. His ability to lead transformative initiatives and deliver sustained business growth has earned him a sterling reputation in the automotive sector.

"We are excited to welcome Joe to FOCUS Investment Banking," said Giorgio Andonian, Managing Director of the Automotive group at FOCUS. "His extensive industry knowledge, combined with his hands-on leadership experience at Monro and beyond, makes him an exceptional addition to our team. Joe's insight into the evolving automotive landscape will be invaluable to our clients navigating strategic transactions."

As a Senior Advisor, Joe will work closely with the FOCUS Automotive group to support mergers, acquisitions, and other strategic initiatives. His in-depth understanding of the automotive market, particularly in areas such as aftermarket services, dealership operations, and consumer trends, positions him to provide unparalleled value to clients.

"I am thrilled to join FOCUS Investment Banking and collaborate with such a talented team in the Automotive group," said Joe Tomarchio. "The automotive industry is at a pivotal moment, with new technologies and market dynamics reshaping the sector. I look forward to leveraging my experience to help clients achieve their strategic goals and maximize value."

FOCUS Investment Banking's Automotive group specializes in advising clients across the automotive ecosystem, including dealerships, aftermarket parts and service providers, and emerging technology firms. The addition of Joe Tomarchio reinforces the firm's commitment to delivering best-in-class advisory services tailored to the unique needs of the automotive industry.



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