

## CASE STUDY

# Four States Acquired by Les Schwab

AUTOMOTIVE AFTERMARKET

## ABOUT US

Combining more than 40 years of M&A advisory experience, FOCUS Investment Banking drives results for middle market clients across 11 coverage groups. With over 50+ professionals, FOCUS boasts a nationwide footprint and access to foreign markets through 36 global partnerships.

This announcement appears  
as a matter of record only



has been acquired by



The undersigned initiated this transaction,  
assisted in the negotiations, and acted as  
financial advisor to Four States Tire & Service.

**FOCUS**  
Investment Banking

## Process & Overview

Four States Tire & Service has been acquired by Les Schwab Tire Centers, one of the leading independent tire dealers in the United States. This partnership is a testament to the shared values and vision of Les Schwab and Four States Tire & Service. Both companies prioritize customer satisfaction, community involvement, and employee opportunity, which will support a seamless integration and continued success.



**100+ Buyers  
Targeted  
Outreach**



**Multiple  
Offers**



**90 Days  
Due Diligence**

## Transaction Results

FOCUS's expertise in facilitating middle-market transactions ensured a smooth process for all parties, culminating in a deal that positions Les Schwab and Four States Tire & Service for continued success.

## Testimonial

“We are thrilled to join the Les Schwab family. Their reputation for quality, integrity, and a customer-first approach aligns perfectly with our own values. We're excited to see our legacy continue to grow under their stewardship.”

**Robby Wright, CEO of Four States Tire & Service**

**To Learn More, Contact:**

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