

# FOCUS Investment Banking Named a Top 5 Investment Bank for Lower Middle Market M&A in 2024

 AXIALTOP 5  
INVESTMENT BANK

2024

**Washington, DC, (January 24, 2025)** – [FOCUS Investment Banking](#) (“FOCUS”), a national middle market investment banking firm providing merger, acquisition, divestiture, and corporate finance services is proud to announce its recognition as one of Axial’s Top 5 Lower Middle Market Investment Banks of 2024.

In 2024, FOCUS closed 22 deals spanning a variety of industries, each one highlighting our dedication, professionalism and expertise in navigating unique transactions. On top of that, we are proud to be recognized in Axial’s league tables for sell-side M&A advisors, which ranks firms based on four factors: client quality, buy-side targeting, M&A process effectiveness, and deal outcome. It’s a testament to the results we deliver.

Last year resulted in a record-breaking year for deal volume on Axial, with 10,735 deals coming to market in 2024, a 7.8% increase from 2023 and the highest annual total on record. FOCUS is thrilled to contribute to such a successful year.

Throughout its history, FOCUS has shown business owners the importance of working with an investment banking team. Buyers expect a higher level of sophistication from the transaction partner, and it is FOCUS’ job prepare them for the entire process including due diligence.

“The M&A market was very robust for our firm in several key markets, including Government and Defense and Business Services this past year,” commented FOCUS managing director, Barry Calogero. “There remains a strong interest in asset-light services-based businesses in most sectors and we look forward to having Axial continue to help us market to the right set of buyers.”

This recognition is one of many that underscores FOCUS’ continued dedication to client success, effective process management, and overall excellence in dealmaking.



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