

CASE STUDY

Dulles Eye Associates Acquired by ReFocus

ABOUT US

Combining more than 40 years of M&A advisory experience, FOCUS Investment Banking drives results for middle marketing clients across 11 coverage groups. With over 50+ professionals, FOCUS boasts a nationwide footprint and access to foreign markets through 36 global partnerships.

This announcement appears as a matter of record only



Dulles Eye Associates

has been acquired by



The undersigned initiated this transaction, assisted in the negotiations, and acted as financial advisor to Dulles Eye Associates.



Process & Overview

Dulles Eye Associates has joined ReFocus Eye Health as a supported practice. This collaboration signifies ReFocus Eye Health's commitment to amplifying world-class eye care across the greater Washington, D.C. Metro Area and Northern Virginia.

Founded by Dr. Ahmed Nasrullah, Dulles Eye Associates' five clinicians provide full-scope ophthalmology care to patients in the Northern Virginia area with offices in Lansdowne, Annandale, and Reston.



Targeted outreach to a large spectrum of private equity buyers



Multiple, highly competitive offers



An efficient diligence and closing process

Transaction Results

As Dulles Eye's practice continued to evolve, finding the right partner to support the growth and development of its younger associates was crucial. ReFocus stood out as the perfect choice, with a physician-centric approach that truly prioritizes its needs and ambitions. All parties involved were thrilled with the results of this transaction.

Testimonial

"As we evaluated potential partners, ReFocus Eye Health stood out. Their experience and commitment to fostering talent make them ideal for helping us achieve our long-term goals. Leveraging ReFocus' resources and knowledge will enable us to continue providing the best possible eye care to the broader NOVA community."

Dr. Ahmed Nasrullah, Dulles Eye Associates

To Learn More, Contact:

Eric Yetter

Managing Director

eric.yetter@focusbankers.com

615-477-4741