

# FOCUS Investment Banking Advises Four States Tire & Service in Sale to Les Schwab Tire Centers

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has been acquired by



The undersigned initiated this transaction,  
assisted in the negotiations, and acted as  
financial advisor to Four States Tire & Service.

**FOCUS**  
Investment Banking

**Washington, DC, (December 13, 2024)** – [FOCUS Investment Banking](#) (“FOCUS”), a national middle market investment banking firm providing merger, acquisition, divestiture, and corporate finance services, is pleased to announce the successful closing of the sale of Four States Tire & Service to Les Schwab Tire Centers, one of the leading independent tire dealers in the United States. This transaction marks an exciting milestone for both companies.

*“It has been a privilege to work with Four States Tire & Service, a company with a long history of providing exceptional service to its customers,”* said Giorgio Andonian, Managing Director at FOCUS Investment Banking. *“This acquisition underscores Les Schwab’s commitment to expanding its footprint while maintaining the high standards that both organizations are known for. We are proud to have facilitated this partnership, which creates value for all stakeholders involved.”*

Andonian continued: *“This partnership is a testament to the shared values and vision of Les Schwab and Four States Tire & Service. Both companies prioritize customer satisfaction, community involvement, and employee opportunity, which will support a seamless integration and continued success.”*

Four States Tire & Service’s leadership expressed enthusiasm about the transition. *“We are thrilled to join the Les Schwab family,”* said Robby Wright of Four States Tire & Service. *“Their reputation for quality, integrity, and a customer-first approach aligns perfectly with our own values. We’re excited to see our legacy continue to grow under their stewardship.”*

FOCUS Investment Banking’s expertise in facilitating middle-market transactions ensured a smooth process for all parties, culminating in a deal that positions Les Schwab and Four States Tire & Service for continued success.



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\*These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.