

# Conor Miller Joins FOCUS Investment Banking as Managing Director



**Washington, DC, (November 21, 2024)** – [FOCUS Investment Banking](#) is pleased to announce the addition of Conor Miller as a Managing Director. With over 20 years of executive leadership, M&A expertise, and business strategy experience, Conor strengthens FOCUS’s capabilities across multiple industry sectors, including Power Systems & Renewables, Outdoor Products & eCommerce, Advanced Manufacturing, and Telecommunications & Digital Media.

Conor brings a proven track record of delivering transformative outcomes for clients and guiding complex transactions to successful completion. As the founder of xStrategy, he advised entrepreneurs on maximizing their exit strategies, specializing in buy-side and sell-side engagements to achieve optimal transaction value and alignment with clients’ long-term goals.

His prior leadership roles include serving as Chief Operating Officer at Zamp Solar, where he led the company’s transformation into a market-leading off-grid solar manufacturer. Conor drove operational scaling, expanded intellectual property portfolios, and strategically positioned the company for acquisition by Dometic. Following the acquisition, he continued as a Business Unit Director and COO at Dometic Group, managing global integration strategies and product innovations within the Mobile Power Solutions segment.

*“Conor’s diverse industry expertise and leadership background make him a tremendous asset to our clients and the FOCUS team,” said Craig Ladkin, Managing Director at FOCUS Investment Banking. “His ability to guide companies through growth and M&A processes will provide exceptional value to the businesses we serve.”*

*“I am thrilled to join the talented team at FOCUS Investment Banking and contribute to the firm’s legacy of delivering exceptional results for clients,” said Conor. “Throughout my career, I’ve been passionate about helping businesses navigate transformative opportunities, and I look forward to leveraging my experience to guide entrepreneurs and companies toward achieving their strategic goals.”*

For more information about Conor Miller and FOCUS Investment Banking, please visit [www.focusbankers.com](http://www.focusbankers.com).



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