

FOCUS Investment Banking Represents Mid-Michigan ENT in its Partnership with Align ENT + Allergy

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has been acquired by



The undersigned initiated this transaction,
assisted in the negotiations, and acted as
financial advisor to Mid-Michigan ENT.



Washington, DC, (September 27, 2024) – [FOCUS Investment Banking](#) (“FOCUS”), a national middle market investment banking firm providing merger, acquisition, divestiture, and corporate finance services, announced today that [Mid-Michigan ENT](#), a leading private practice in East Lansing, Michigan, has joined [Align ENT + Allergy](#) (“Align”) as a supported practice. FOCUS managing directors Eric Yetter and Andy Snyder advised Mid-Michigan ENT in this partnership. They are among the most active advisors to medical professionals in transactions with private equity-backed organizations.

“Our partnership with Align helps us navigate the increasingly challenging healthcare environment and ensures we can serve our patients well into the future,” commented Dr. Ahmed Sufyan of Mid-Michigan ENT. “Align’s track record of growing and supporting practices is a testament to their experienced business team, and we look forward to partnering with them.”

This significant transition marks Align’s expansion into Michigan and its fourth state, strengthening its presence across the US and affirming its commitment to physician-led, community-driven, locally-focused healthcare.

With its team of over 20 clinicians including eight board-certified general and sub-specialist otolaryngologists, four PAs, and five audiologists, Mid-Michigan ENT has provided comprehensive ENT and allergy care to pediatric and adult patients in the Greater Lansing and Mid-Michigan community since 1997.

“We are incredibly excited to collaborate with the dedicated physicians, providers, and staff of Mid-Michigan ENT, a practice that has set a high standard for patient care in their community,” added James Grant, MD, CEO of Align. “Together, we will continue to support and expand high-quality ENT and allergy care in Michigan and beyond.”

“We enjoyed working with the physician-owners at Mid-Michigan ENT, and are thrilled with this outcome,” said Eric Yetter, Managing Director and Healthcare Team Leader at FOCUS Investment Banking. “This partnership will allow our clients to continue growing their practice and we look forward to watching their continued success.”



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*These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.