

FOCUS Investment Banking Represents Dulles Eye Associates in its Partnership with ReFocus Eye Health

This announcement appears
as a matter of record only



Dulles Eye Associates

has been acquired by



The undersigned initiated this transaction,
assisted in the negotiations, and acted as
financial advisor to Dulles Eye Associates.

FOCUS
Investment Banking

Washington, DC, (September 27, 2024) – [FOCUS Investment Banking](#) (“FOCUS”), a national middle market investment banking firm providing merger, acquisition, divestiture, and corporate finance services, announced today that [Dulles Eye Associates](#) has joined [ReFocus Eye Health](#) as a supported practice. This collaboration signifies ReFocus Eye Health's commitment to amplifying world-class eye care across the greater Washington, D.C. Metro Area and Northern Virginia. FOCUS Managing Directors Eric Yetter and Andy Snyder advised Dulles Eye Associates in this partnership. They are among the most active advisors to medical professionals in transactions with private equity-backed organizations.

Founded by Dr. Ahmed Nasrullah, Dulles Eye Associates' five clinicians provide full-scope ophthalmologic care to patients in the Northern Virginia area with offices in Lansdowne, Annandale, and Reston.

“As we evaluated potential partners, ReFocus Eye Health stood out,” stated Dr. Nasrullah. “Their experience and commitment to fostering talent make them ideal for helping us achieve our long-term goals. Leveraging ReFocus' resources and knowledge will enable us to continue providing the best possible eye care to the broader NOVA community.”

“As our practice continues to evolve, finding the right partner to support the growth and development of our younger associates was crucial,” added Dr. Salman Dar. “ReFocus Eye Health stood out as the perfect choice, with a physician-centric approach that truly prioritizes our needs and ambitions.”

“We are thrilled to partner with Dulles Eye, a leading practice in the area with exceptional providers, outstanding staff, and a strong patient-centric culture,” commented ReFocus CEO Jeff Rinkov. “This affiliation is significant as it marks our first partnership in Virginia and third in the greater DC Metro Area, a market in which we intend to grow over the next several years.”

“It was a pleasure working with Dr. Nasrullah, Dr. Dar, and their team throughout this transaction,” said Eric Yetter, Managing Director and Healthcare Team Leader at FOCUS. “Dulles Eye Associates will be a great partner for ReFocus and we look forward to its continued growth and success.”



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*These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.