

CMI Acquired by Dexterra

GOVERNMENT & DEFENSE

ABOUT US

Combining more than 40 years of M&A advisory experience, FOCUS Investment Banking drives results for middle marketing clients across 11 coverage groups. With over 50+ professionals, FOCUS boasts a nationwide footprint and access to foreign markets through 36 global partnerships.

*This announcement appears
as a matter of record only*



has been acquired by



The undersigned initiated this transaction, assisted in the negotiations, and acted as financial advisor to CMI Management.



Process & Overview

Founded in 1986 by husband and wife, Abe and Azzi Abraham, CMI is an award-winning provider of turn-key facilities management services to Federal agencies including highly sought-after clients such as the U.S. Army Corps of Engineers, Federal Emergency Management Agency (FEMA), and the Armed Forces Retirement Homes as well as to select commercial entities. Earlier in its journey, CMI Management had won a \$400M BPA and supported DHS at 71 different sites across the continental U.S. The company has been recognized over the long term for delivering top-quality, personalized service with integrity.

FOCUS conducted a highly targeted process focusing on strategic acquirers in the government contracting market that would benefit from adding CMI to their company. After engaging in discussions with a number of parties, the Company selected the proposal from Dexterra because of its competitive economics, Dexterra's commitment to the CMI management team and the certainty of closing. From LOI to closing the transaction took less than 6 weeks.



**100+ Buyers
Targeted
Outreach**



**Multiple
Offers**



**45 Days
Due Diligence**

Transaction Results

CMI built a team of highly focused members dedicated to providing superior services to its customers. The Abrahams realized they needed an acquirer that would support the team as it pursued continued growth and success. Over the past 4 decades, the Abrahams have successfully built CMI into an exceptional organization with extraordinary team members. The owners of CMI are thrilled they found the perfect buyer and are confident that Dexterra will continue to grow the company and carry on the legacy of excellence for their loyal clients as well as for their dedicated employees.

Testimonial

"Over the past 40 years, we have successfully built CMI into an exceptional organization with extraordinary team members. Though my wife Azzi and I have decided to move on, we are pleased that we found the right buyer. We are confident that Dexterra will continue to grow the company and carry on the legacy of excellence for our loyal clients as well as for our dedicated employees."

Abe Abraham, CEO of CMI

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