

## FOCUS Investment Banking Named a Top 25 Investment Bank for Lower Middle Market M&A in Q2 2024



Washington, DC, (July 25, 2024) – [FOCUS Investment Banking](#) (“FOCUS”), a national middle market investment banking firm providing merger, acquisition, divestiture, and corporate finance services is honored to again be named among the Top 25 Lower Middle Market Investment Banks of Q2 2024 by Axial.

Throughout the last 12 months, FOCUS successfully closed 23 deals spanning diverse industries, highlighting its versatility and expertise in navigating various sectors. Axial’s investment banking league tables rank sell-side M&A advisors based on their usage of the Axial platform and incorporate three core M&A advisory attributes: client quality, buy-side targeting, and deal process

effectiveness.

In Q2 of this year, Axial members marketed 2,574 sell-side deals on the platform. This is the third consecutive quarter of deal growth for the membership, including FOCUS. Staying on trend, most deals seem to come to market in the industrials category, with a heavy geographic focus on Florida, Texas, and California.

“We’ve had a great experience using the Axial platform for deal marketing and it is a testament to the hard work, dedication and commitment of our bankers that we continue to be ranked highly by Axial,” commented Amanda Damato, FOCUS Marketing Manager.

### About FOCUS Investment Banking

[FOCUS Investment Banking](#) is a trusted name in middle market M&A advisory services worldwide. For 40+ years FOCUS has been helping founders and business owners sell, buy, or raise capital to achieve their goals. FOCUS strives to maximize the value of every transaction for the benefit of its clients. Securities transactions conducted by FOCUS Securities LLC, an affiliated company, registered Broker Dealer member FINRA/SIPC. For more information, visit [www.focusbankers.com](http://www.focusbankers.com).

### About Axial

[Axial](#) is a private deal network serving professionals who own, advise, and invest in North American lower middle market companies. Axial is focused on serving the lower middle market's business owners (SMBs), giving them tools, data, and access to qualified M&A advisors and capital partners who can help them achieve their company growth and exit goals.

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