

FOCUS Investment Banking Named a Top Industrials Sector M&A Advisor



Washington, DC, (June 21, 2024) – [FOCUS Investment Banking](#) (“FOCUS”), a national middle market investment banking firm providing merger, acquisition, divestiture, and corporate finance services, has been recognized as a leading M&A advisor in the industrials sector. FOCUS was named to [Axial’s](#) ranking of the Top 50 lower middle

market M&A advisors and private equity investors in industrials, recognizing its work on sell-side and buy-side transactions.

Industrials has always been a leading sector for deal flow on the Axial platform, and Q1 of 2024 was no exception. Last quarter, the number of deals marketed in the industrials space on Axial was the highest it’s been since mid-year 2022, and it held fast (by more than 30%) to its number one position on the “deal flow by industry” ranking. And while pursuit levels were a bit lower on industrials deals overall, those with more than \$3M in EBITDA had higher-than-average pursuit rates.

“What an honor it is to be recognized as one of the top 50 industrials M&A advisors in the lower middle market,” commented John Sindere, FOCUS Managing Director and Industrials Team Leader. “We continue to see strong buyer interest for quality assets in the industrials space and having the opportunity to introduce our clients to an extended network of quality potential buyers is invaluable.”

About FOCUS Investment Banking

[FOCUS Investment Banking](#) is a trusted name in middle market M&A advisory services worldwide. For 40+ years FOCUS has been helping founders and business owners sell, buy, or raise capital to achieve their goals. FOCUS strives to maximize the value of every transaction for the benefit of its clients. Securities transactions conducted by FOCUS Securities LLC, an affiliated company, registered Broker Dealer member FINRA/SIPC. For more information, visit www.focusbankers.com.

About Axial

[Axial](#) is a private deal network serving professionals who own, advise, and invest in North American lower middle market companies. Axial is focused on serving the lower middle market's business owners (SMBs), giving them tools, data, and access to qualified M&A advisors and capital partners who can help them achieve their company growth and exit goals.

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