

FOCUS Investment Banking Named a Top 25 Investment Bank for Lower Middle Market M&A in Q1 2024



Washington, DC, (April 26, 2024) – [FOCUS Investment Banking](#) (“FOCUS”), a national middle market investment banking firm providing merger, acquisition, divestiture, and corporate finance services is honored to be named among the Top 25 Lower Middle Market Investment Banks of Q1 2024 by Axial.

Throughout the last year, FOCUS successfully closed 22 deals spanning diverse industries, highlighting its versatility and expertise in navigating various sectors. This rate of success and the variety of industries served were key factors in our firm’s selection by Axial

To assemble this list, Axial reviewed the deal-making activities of 378 investment banks and advisory firms that met the qualifications to be considered for league tables last quarter. In Q1 of this year, the sell-side membership marketed 2,534 deals on the Axial platform, which is an increase over the past two quarters, but still an 8.6% decrease compared to the same period last year.

“We are incredibly proud to continue to be recognized as a top lower middle market investment bank,” commented Amanda Damato, FOCUS Marketing Manager. “We’ve always had success using the Axial platform for deal marketing and this honor is a testament to our team’s expertise and commitment to providing superior service to our clients.”

About FOCUS Investment Banking

[FOCUS Investment Banking](#) is a trusted name in middle market M&A advisory services worldwide. For 40+ years FOCUS has been helping founders and business owners sell, buy, or raise capital to achieve their goals. FOCUS strives to maximize the value of every transaction for the benefit of its clients. Securities transactions conducted by FOCUS Securities LLC, an affiliated company, registered Broker Dealer member FINRA/SIPC. For more information, visit www.focusbankers.com.

About Axial

[Axial](#) is a private deal network serving professionals who own, advise, and invest in North American lower middle market companies. Axial is focused on serving the lower middle market’s business owners (SMBs), giving them tools, data, and access to qualified M&A advisors and capital partners who can help them achieve their company growth and exit goals.

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