

## FOCUS Investment Banking Named a Top Technology Industry M&A Advisor



Washington, DC, (March 19, 2024) – [FOCUS Investment Banking](#) (“FOCUS”), a national middle market investment banking firm providing merger, acquisition, divestiture, and corporate finance services, has been recognized as a leading M&A advisor in the technology services industry by Axial, the trusted deal platform serving the lower middle market.

Axial’s 2024 publication of the Top 50 Lower Middle Market Technology Investors and M&A Advisors features the platform’s most active and sought-after members who specialize in transactions across various technology sectors over the last 12 months.

Technology Services, one of FOCUS’ 11 specialized industry verticals, is a core practice area for the firm. The team provides guidance and strategic support to its clients throughout the transaction process. Axial’s 2024 Top 50 list tracked 974 technology-focused deals, ranking Technology Services as the fourth most active sector across the platform for the year.

Over 3,500 advisory firms and 3,000 corporate and financial buyers have joined Axial to efficiently connect with relevant capital partners, source actionable deals, and build new relationships.

“It’s always an honor to be recognized for the work we’ve done in the technology space,” commented Stan Gowisnock, FOCUS Chief Strategy Advisor and Technology Services Team Leader. “Axial is a great tool for our deal marketing and together we bring a wealth of knowledge and added value to our clients. Having the opportunity to introduce our clients to an extended network of quality potential buyers is invaluable.”

### About FOCUS Investment Banking

With more than four decades of experience, [FOCUS Investment Banking](#) is a trusted name in middle market M&A advisory services worldwide. Whether helping to sell, buy, or raise capital, FOCUS strives to maximize the value of every transaction for the benefit of its clients. Securities transactions conducted by FOCUS Securities LLC, an affiliated company, registered Broker Dealer member FINRA/SIPC. For more information, visit <https://focusbankers.com/>.

**Kahla Cooper**

Director of Marketing

[kahla.cooper@focusbankers.com](mailto:kahla.cooper@focusbankers.com)

203-554-8585