



CLIENT CASE STUDY

Versiant has been acquired by General Informatics, a portfolio company of Rosewood Private Investments



About Versiant

Versiant has been in business for over 11 years and operates and manages mission-critical business applications globally. Its staff is highly experienced in the 24x7x365 world we live in and delivers compliant and highly secure solutions. Versiant has expanded on its domain expertise in Maritime Logistics to Healthcare, Manufacturing, Financial, Aerospace and Government industries.



Results

The acquisition of Versiant brings a strong focus to General Informatics on data analytics and security services, as well as a geographic expansion into the Charlotte, NC, area. Edward Reade, CEO of Versiant, is joining GI as a senior vice president and regional manager, while the company's other three principals are retiring.



Next Steps

To learn more about our MSP investment banking services or to discuss your specific situation with no obligation please feel free to call FOCUS' MSP Team Leader and Managing Director, Abe Garver, 646-620-6317 or abe.garver@focusbankers.com.

This announcement appears as a matter of record only

VERSANT
COMPLEX IT MADE SIMPLE

has been acquired by

GENERAL INFORMATICS
a portfolio company of

ROSEWOOD PRIVATE INVESTMENTS

The undersigned initiated this transaction, assisted in the negotiations, and acted as exclusive financial advisor to Versiant.

FOCUS
Investment Banking



"Versiant brings to General Informatics a strong focus on data analytics and security services, as well as a geographic expansion into the Charlotte, NC, area. It's a very interesting vertical for us," he added. "We are looking for specific verticals that MSPs serve, and Versiant has specific subject matter experts who are better able to compete in that market."

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CEO and President, General Informatics