

HUDSON RPO CASE STUDY Hudson RPO has acquired Coit Group



PROCESS & OVERVIEW

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Hudson RPO (the "Company") is a leading total talent solutions provider. The Company delivers innovative, customized recruitment outsourcing and total talent solutions to organizations worldwide. Through its consultative approach, the Company designs tailored solutions to meet its clients' strategic growth initiatives.

Coit Group ("Coit") is a San Francisco-based RPO provider. Founded 20 years ago by Joe Belluomini and Tim Farrelly, Coit is an RPO provider specializing in procuring top talent for high-growth companies, predominately in the San Francisco Bay Area.

TRANSACTION RESULTS

With this acquisition, Hudson RPO significantly expands its presence in the technology sector and establishes an office in San Francisco. In addition, Joe Belluomini and Tim Farrelly will become co-CEOs of Hudson RPO's newly-formed Technology Group. The Technology Group will operate jointly with Hudson RPO's existing teams in the Americas, Asia Pacific, and EMEA regions to grow Hudson RPO's service offering to technology clients. The Technology Group will also provide continuous access to knowledge regarding new and emerging technologies in the RPO, MSP, and Total Talent Solutions space so Hudson RPO can better serve all of its clients around the world.

ADDITIONAL INFORMATION

FOCUS Investment Banking offers an investment banking process designed to deliver great outcomes to clients embarking on the most important and complex transactions of their lives.

To learn more about our Human Capital Management investment banking services or to discuss your specific situation with no obligation please feel free to call:

Bob Maiden Managing Director Direct: 215-353-0486 April Taylor Managing Director Direct: 703-964-6670

We are happy to share our knowledge and help you understand your options. All conversations are strictly confidential.

A Managing Director was an advisor on this transaction prior to joining FOCUS.

AT A GLANCE

Hudson RPO

- Founded in 1999
- · Leading talent solutions provider
- Ranked among HRO Today magazine's Baker's Dozen list of top enterprise RPO providers

Buy-Side Transaction Info EBITDA & Revenue are not disclosed

<u>TESTIMONIALS</u>

"We are thrilled to welcome the Coit team to Hudson RPO and believe this accretive combination will generate considerable value for our clients, team, and stockholders going forward. The addition of Coit significantly expands Hudson RPO's presence in the technology sector and on the West Coast. Hudson RPO now has an office in the San Francisco/Silicon Valley region staffed with a talented team which, combined with Hudson RPO's global delivery capability, positions us well to serve the global growth ambitions of companies located in this thriving region."

Jeff Eberwein

Hudson RPO, CEO

"This transaction represents a significant achievement for the Coit team and is a testament to the team's dedication and performance. We believe our long history of providing excellent service to companies in the Bay Area combined with Hudson RPO's global market position creates an exciting growth opportunity to meet the global talent needs of our clients."

Tim Farrelly Coit Group, President