



CLIENT CASE STUDY

General Informatics, a portfolio company of Rosewood Private Investments, has acquired Unicom Technologies



About GI

GI is a full-service IT Managed Services Provider, cloud services business, and IT consultancy which has built a comprehensive suite of services to become one of the leading IT partners to state and local governments, healthcare organizations, educational institutions, and private businesses in the Southeast.



Results

The purchase of Unicom fits into General Informatics' vision of continuously growing and improving technology offerings across all industries. By acquiring Unicom, General Informatics can better serve its current and future clients in Texas as well as financial institutions nationally.



Next Steps

To learn more about our MSP investment banking services or to discuss your specific situation with no obligation please feel free to call FOCUS' MSP Team Leader and Managing Director, Abe Garver, 646-620-6317 or abe.garver@focusbankers.com.



"Unicom has a notable client-focused process and culture that we believe will integrate perfectly with our culture here at GI. We are excited to begin working with the Unicom team and clients as we strengthen our offerings and geographic footprint."

DON MONISTERE

CEO and President, General Informatics

"We felt like the timing was perfect for us to partner with a fast-growing, well-funded technology provider like General Informatics. We love their growth strategy and feel as if our banking expertise will serve that industry vertical incredibly well."

BRIAN HOPPE

CEO, Unicom

