



CLIENT CASE STUDY

General Informatics, a portfolio company of Rosewood Private Investments, has acquired CMS IP Technologies



About GI

GI is a full-service IT Managed Services Provider, cloud services business, and IT consultancy which has built a comprehensive suite of services to become one of the leading IT partners to state and local governments, healthcare organizations, educational institutions, and private businesses in the Southeast.



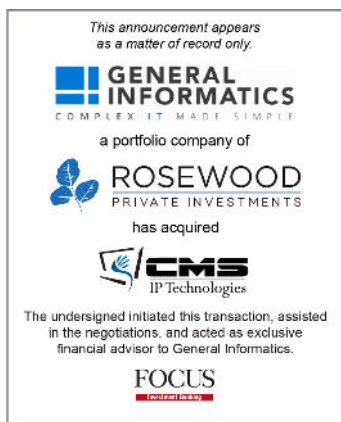
Results

The partnership with RPI has allowed GI, and now CMS, to continue to invest in the latest technology, attract top talent, and better serve the needs of customers. This is General Informatics' first acquisition in 2022 and its fourth since its partnership with RPI.



Next Steps

To learn more about our MSP investment banking services or to discuss your specific situation with no obligation please feel free to call FOCUS' MSP Team Leader and Managing Director, Abe Garver, 646-620-6317 or abe.garver@focusbankers.com.



"I hired FOCUS' MSP Team on May 28, 2020. In the first 24 hours after signing the engagement letter, Abe presented me with three preemptive offers & introduced me via Teams to four of the top MSP investors in the country.

40 days later I signed an LOI with Rosewood Private Investments (RPI) and we closed the transaction on October 28. We plan to work with FOCUS in 2021 to find bolt-on opportunities for the Platform.

I recommend FOCUS' MSP Team and will serve as a reference."

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Founder/CEO, General Informatics