

ACCSCIENT, LLC CASE STUDY

Accscient, a subsidiary of FutureTech Holding Company, has acquired IntraSystems, Inc.

PROCESS & OVERVIEW

Founded in 2005 and headquartered in Atlanta, GA, FTH is a global conglomerate, with strategic holdings in many sectors, including financial, technical, real estate and infrastructure, energy, aviation, education, healthcare, trading, social responsibility, and empowerment. The mission of FTH has been to create a platform that acts as a launch pad, through various acquisitions, so it can build the infrastructure necessary for both organic and inorganic growth, as well as sustainability.

Throughout this transaction process, IntraSystems provided secure application delivery, virtualization services, and secure network infrastructure to Enterprise and mid-market customers. There was a six-person sales and marketing team, most of whom have been with the firm for years. The challenge was successfully satisfying the different needs of the two company founders, which we were able to do successfully and sufficiently at the end of a 17-month courtship from the initial call to closing.

INTRASYSTEMS TARGET PROFILE



2 Owners
36 Employees



Competition:
"All Over the Map"



17-Month
Courtship



100% Cash at
Close

TRANSACTION RESULTS

IntraSystems' mission has been to provide secure application delivery, virtualization services, cloud solutions, and secure network infrastructure solutions centered on the principles of excellence, service, and quality. The acquisition of IntraSystems supports ACCSCIENT's goal of building up its organization and continuing its growth and success. IntraSystems is FOCUS' fifth closed transaction with FTH.

NEXT STEPS

FOCUS Investment Banking offers an investment banking process designed to deliver great outcomes to clients embarking on the most important and complex transactions of their lives.

To learn more about our Technology Services investment banking services or to discuss your specific situation with no obligation please feel free to call:

George Shea
Managing Director
Direct: 904-491-1757

We are happy to share our knowledge and help you understand your options. All conversations are strictly confidential.



AT A GLANCE

FutureTech Holding Company

- Founded in 2005
- Headquartered in Atlanta, GA
- A leader in Information Technology
- Subsidiary of Accscient, LLC

Buy-Side Transaction Info

EBITDA & Revenue

**Information to be provided upon signed NDA*



This announcement appears as a matter of record only.

ACCSCIENT

a subsidiary of

FUTURETECH
HOLDING COMPANY

has acquired

intra systems
Access. Security. Trust.

The undersigned initiated this transaction, assisted in the negotiations, and acted as financial advisor to Accscient and FTH.

FOCUS
INVESTMENT BANKING

"IntraSystems is our fifth closed transaction with FTH, and we are honored to be part of the company's exciting growth story. IntraSystems' breadth of services—from IT consulting and managed services to cloud consulting and infrastructure solutions—are a great fit for ACCSCIENT's core capabilities."

George Shea

Managing Director, FOCUS Investment Banking