

A LEADING MIDDLE-MARKET INVESTMENT BANK WITH A NATIONWIDE BRAND AND GLOBAL REACH

EMPOWERING BANKERS, BUILDING EXCELLENCE

FOCUS

Investment Banking



“FOCUS allows me the freedom to make my own decisions as I continue to build my practice, while at the same time allowing me to tap into a broader set of resources to more effectively serve my clients.”

“FOCUS’ client focus, objective compensation system, extensive banker support and entrepreneurial environment makes a very enjoyable, rewarding environment designed to achieve best execution for my clients.”

WE ARE EXPERTS IN HELPING BANKERS BUILD BEST-IN-CLASS PRACTICES.

We take pride in our commitment to cultivating excellence among bankers. Our foundation is built upon the success of bankers we've supported, shaping thriving businesses and fostering a culture of achievement. FOCUS is a globally recognized brand with the structure and support to ensure bankers succeed in this business.

STRATEGIC • ENTREPRENEURIAL • IMPACTFUL INDUSTRY LEADER • COLLABORATIVE



ENTREPRENEURIAL SPIRIT
& COLLABORATIVE CULTURE



RESEARCH, MARKETING &
OPERATIONAL SUPPORT



FLEXIBILITY ON
BANKER LOCATION



REFERRAL PROGRAMS
WITH INBOUND LEADS



INDEPENDENT & EMPLOYEE
OWNED (ESOP)



ASSESSMENT BASED
COMPENSATION



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WHY JOIN
FOCUS?

