

FOCUS Investment Banking Named a Top 100 Investment Bank for Lower Middle Market M&A in 2023



Washington, DC, (October 2, 2023) – FOCUS Investment Banking (“FOCUS”), a leading national middle market investment banking firm providing merger, acquisition, divestiture, and corporate finance services, is excited to be named among the Top 100 Lower Middle Market Investment Banks of 2023 by Axial.

Axial is the trusted deal platform serving the lower middle market (\$5 million to \$150 million). Over 3,500 advisory firms and 2,000 corporate and financial buyers have joined Axial to efficiently connect with relevant capital partners, source actionable deals, and build new relationships. Axial is the largest platform on the internet for buying, selling, advising, and financing private companies. Over the last 10 years, Axial has established a single, well-known platform that business owners and deal professionals trust to discover and connect with new transaction partners.

To assemble the Axial Advisor 100, Axial surveyed its buyside membership, requesting that they name both the investment banks and sell-side M&A advisors whom they trust and respect most across three categories: Individual Deal Quality, Overall Deal Volume, and Process Effectiveness. The Axial Advisor 100 list accommodates lower middle market investment banks of all sizes, industry specializations, and geographies.

“We are honored to be a part of the Axial community and are excited to be recognized for the work our bankers have done for the past 40 years,” commented Kahla Cooper, FOCUS Director of Marketing.

“FOCUS has had great experiences using the Axial platform and it’s an honor to once again be recognized as a top investment bank,” added Rick Thomas, FOCUS CEO. “We look forward to our continued partnership.”

About FOCUS Investment Banking

With more than four decades of experience, FOCUS Investment Banking is a trusted name in middle market M&A advisory services worldwide. Whether helping to sell, buy, or raise capital, FOCUS strives to maximize the value of every transaction for the benefit of its clients. Securities transactions conducted by FOCUS Securities LLC, an affiliated company, registered Broker Dealer member FINRA/SIPC. For more information, visit www.focusbankers.com.

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