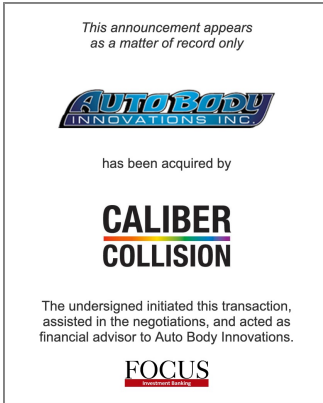


FOCUS Investment Banking Represents Auto Body Innovations in its Sale to Caliber Collision



Washington, DC, (October 19, 2023) – [FOCUS Investment Banking](#) (“FOCUS”), a national middle market investment banking firm providing merger, acquisition, divestiture, and corporate finance services, announced today that [Auto Body Innovations](#) (ABI), with locations in Upper Marlboro and Owings, Maryland, has been acquired by [Caliber Collision](#). FOCUS represented Auto Body Innovations in this transaction.

ABI’s owners, brothers Keith and Kevin Dick, started out as kids assisting their father in the collision business in Bowie, MD. In September 2006, they decided that it was time to pursue their dream of owning their own shop, and Auto Body Innovations, Inc. became a reality. Since then, ABI has consistently grown by producing great quality work for its customers.

“My brother and I really appreciated all of the guidance and support the team at FOCUS provided us with during the sale of our shops,” stated Kevin Dick.

“It has been such a pleasure to work with Keith and Kevin on the sale of their business,” commented Nancy Rolland, FOCUS Managing Director. “Their strong commitment to the collision repair industry, their employees and the local community is to be admired. I’m thrilled that we were able to match them with a great partner that will continue their legacy.”

About Caliber Collision

Founded in 1997, Caliber, based in Lewisville, Texas, has grown to more than 1,700 centers nationwide and features a full range of automotive services, including Caliber Collision, one of the nation’s largest auto collision repair providers across 41 states; Caliber Auto Glass for glass repair and replacement; and Caliber Auto Care for mechanical repair and quick oil change services.

With the Purpose of Restoring the Rhythm of Your Life®, Caliber’s more than 27,000 teammates are committed to getting customers back on the road safely – and back to the rhythm of their lives – every day. Dedicated to providing an outstanding customer experience, Caliber continues to rank among the highest customer satisfaction scores in the industry.

**These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.*



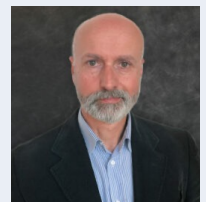
Nancy Rolland
Managing Director



Cole Strandberg
Principal



Mike LeVasseur
Senior Advisor



Cyril Schlup
Principal