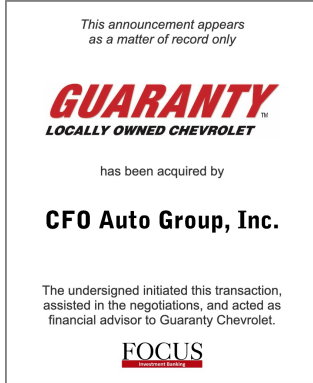


FOCUS Investment Banking Represents Guaranty Chevrolet in its Sale to CFO Auto Group, Inc.



Washington, DC, (August 23, 2023) – [FOCUS Investment Banking](#) (“FOCUS”), a national middle market investment banking firm providing merger, acquisition, divestiture, and corporate finance services, announced today that [Guaranty Chevrolet](#), a family-owned Chevrolet dealer in Junction City, Oregon, has been acquired by CFO Auto Group, Inc. FOCUS represented Guaranty Chevrolet in this transaction.

Privately held for over 50 years, Guaranty is an industry-leading Chevrolet dealership with solid sales volume and a loyal customer base. Guaranty offers a comprehensive lineup of both new and used vehicles and trucks as well as service, parts and tires.

Guaranty was founded by Herb Nill in 1966 with money he’d saved selling cars after putting himself through college at the University of Oregon, where he was a track & field athlete for legendary coach Bill Bowerman. Herb’s son, Shannon Nill, purchased the dealership in the early 1980s and plans on retiring after working at Guaranty for 42 years, including 32 years as Dealer Principal. This acquisition is the perfect financial and strategic fit for both Guaranty and CFO Auto Group.

“After much research and deliberation, we found that FOCUS was the right firm to help us find the perfect buyer,” commented Shannon Nill, Dealer Principal and Owner of Guaranty Chevy. “Nancy [Rolland] and her team at FOCUS were patient, professional and knowledgeable and allowed us to build a relationship with Joel [Olsen] and his team at CFO Auto Group. Nancy and her team made it personal, which we appreciated, and we are thrilled with the result of this transaction.”

“At the start of this process I didn’t use an agent, and I have to say Nancy and the FOCUS team was top notch,” added Joel Olsen, President of CFO Auto Group. “Nancy was honest and forthcoming and the team at FOCUS allowed Shannon and I to build a relationship during the process. I am very happy with how the deal concluded. Thank you, team FOCUS!”

“It has been such a pleasure to work with the Nill family again, on the sale of their second family-owned business,” said Nancy Rolland, FOCUS Managing Director. ([FOCUS represented the Nill family on the sale of Guaranty RV in July 2021](#)). “From our early discussions with Joel and his team, it became clear that they really valued the Guaranty name and its reputation for providing quality service to the Willamette Valley over the years. We were honored to have been the catalyst in bringing these great parties together.”

**These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.*



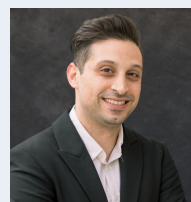
Nancy Rolland
Managing Director



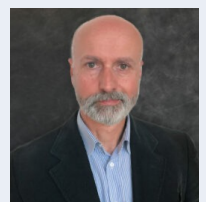
Rick Thomas
CEO



Michael McGregor
Managing Director



Giorgio Andonian
Managing Director



Cyril Schlup
Principal