



DIGITALiBIZ CASE STUDY

DIGITALiBIZ has been acquired by Chickasaw Nation Industries, Inc.

PROCESS

DIGITALiBiz ("iBiz"), an experienced Federal Government contractor providing next generation solutions, has been acquired by Chickasaw Nation Industries, Inc. ("CNI"), a federally chartered corporation wholly owned by the Chickasaw Nation.

Founded in 2002, iBiz is an innovative provider of specialized information technology solutions, systems engineering, communications strategy, research and analysis, portfolio management and subject matter expertise to civilian and defense clients of the U.S. government. With over 200 employees, its expertise in systems, hardware, and software engineering disciplines, in addition to its in-depth knowledge of open systems architecture, allows the organization to develop turn-key systems to provide its clients with efficient and reliable solutions.

iBiz's leadership team strategically positioned the company for growth with a significant contract backlog, an experienced management team, and deep relationships within the Federal Aviation Administration and the U.S. Navy.

RESULTS

The owner of iBiz was ready to transition the business to CNI, whose capabilities in information technology and operational support complement those of iBiz. CNI is the perfect company to build on iBiz's legacy of outstanding service to our customers and employees. This acquisition will create new growth opportunities for its employees in the future.

NEXT STEPS

FOCUS Investment Bankers offers an investment banking process designed to deliver great outcomes to clients embarking on the most important and complex transactions of their lives.

To learn more about our Government and Defense investment banking services or to discuss your specific situation with no obligation please feel free to call:

Barry Calogero
Managing Director
Direct: 703-628-3093

We are happy to share our knowledge and help you understand your options. All conversations are strictly confidential.

AT A GLANCE

DIGITALiBIZ

- Founded in 2002
- A Federal Government contractor
- Subject matter expertise to civilian and defense clients of the U.S. government

Chickasaw Nation Industries, Inc.

- A federally chartered corporation
- Wholly owned by the Chickasaw Nation
- Headquartered in Norman, Oklahoma
- Serves as a holding company with over a dozen subsidiaries



"The combination of iBiz and CNI services will result in a powerful set of transportation and technology capabilities for the U.S. Government. This acquisition will be a force multiplier for our current and future customers, enabling them to benefit from the collective experience of our teams."

Steve Murray
President of iBiz