A LEADING MIDDLE-MARKET INVESTMENT BANK WITH DEEP INDUSTRY EXPERTISE
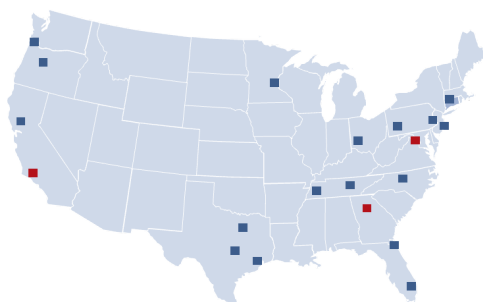
FOCUS
Investment Banking

WHO WE ARE

FOCUS Investment Banking is a trusted name in M&A advisory services with a nationwide footprint and a global reach, specializing in strategic transactions from $10 million to $300 million. FOCUS has a nationwide presence with 35+ bankers and 20+ staff and advisors. FOCUS offers deep industry experience in 11 targeted industry verticals.

Services Include:
Sell-Side
Buy-Side
Capital Raise
Sale Preparation

WWW.FOCUSBANKERS.COM

EDTECH

The FOCUS EdTech Team is part of our overall Technology Services team — one of the most active and successful in North America. FOCUS has more than four decades of experience bringing companies to market. Unlike most technology services specialty groups, we:

- Offer strategic advisory services that enhance shareholder value
- Have a proven transaction methodology for delivering results
- Have a formal research department dedicated to creating the most exact and comprehensive analysis to help get the deal closed, with dedicated software and services analysts
- Leverage years of experience in the middle market that will maximize the opportunity for a successful transaction
- Our team will ensure that all clients receive personalized service throughout every phase of the transaction

INDUSTRY EXPERTISE

Your dedicated team has C-level operating experience. We engage clients as peers and understand the technical and operational nuances of the client's business as well as those of the M&A process.

EXPERIENCED BANKERS

We lead and execute every deal from start to finish, giving our clients the advantage of continuity and experience. Our disciplined Buyer Auction will deliver the highest valuation that the market will pay.

PROCESS-DRIVEN OUTCOMES

You will be supported by strong in-house research, marketing and finance teams. Our M&A process has a proven track record of delivering results.

TRANSACTION EXPERIENCE

This announcement appears as a matter of record only

total specific solutions
VERTICAL MARKET SOFTWARE

has acquired

lusoinfo multimedia | editora

Fingeste Business Development, our Partner in Portugal, originated and acted as the exclusive M&A advisor to Total Specific Solutions in this transaction.

FOCUS

This announcement appears as a matter of record only

EPAFOS

has been acquired by

Quest HOLDINGS

Sigma Catalyst Partners, our Partner in Greece, originated and acted as the exclusive M&A advisor to EPAFOS in this transaction.

FOCUS

This announcement appears as a matter of record only

LearnEnjoy

has been recapitalized by

Two Family Office

Linkers, our Partner in France, originated and acted as the exclusive M&A advisor to LearnEnjoy in this transaction.

FOCUS

This announcement appears as a matter of record only

total specific solutions
VERTICAL MARKET SOFTWARE

has acquired

eduMAXX

Fingeste, our M&A Worldwide Partner in Portugal advised Total Specific Solutions ("TSS") on these acquisitions.

FOCUS

This announcement appears as a matter of record only

dsm

has been acquired by

THRIVE

The undersigned initiated this transaction, assisted in the negotiations, and acted as financial advisor to DSM Technology.

FOCUS

This announcement appears as a matter of record only

total specific solutions
VERTICAL MARKET SOFTWARE

has acquired

ergovia

Active M&A Experts, our Partner in Germany, originated and acted as the exclusive M&A advisor to Total Specific Solutions in this transaction.

FOCUS

This announcement appears as a matter of record only

cantey
TECH CONSULTING

and its subsidiary

cantey
PARTNERS

received an investment from

LNC
PARTNERS

The undersigned initiated this transaction, assisted in the negotiations, and acted as financial advisor to Cantey Tech Consulting.

FOCUS