

## FOCUS Investment Banking Represents Professional Computing Resources, Inc. in its Sale to Valsoft Corporation, Inc.

This announcement appears  
as a matter of record only



has been acquired by



The undersigned initiated this transaction,  
assisted in the negotiations, and acted as  
financial advisor to PCR.



**Washington, DC, (March 30, 2023)** – [FOCUS Investment Banking \(“FOCUS”\)](#), a national middle market investment banking firm providing merger, acquisition, divestiture and corporate finance services, announced today that the assets of [Professional Computing Resources \(“PCR”\)](#), a leading developer of software solutions serving enterprise IT departments, have been acquired by [Valsoft Corporation, Inc. \(“Valsoft”\)](#), a Montreal-based company specializing in the acquisition and development of software companies in vertical markets. This will mark Valsoft’s entry into the IT service and asset management (ITSM/ITAM) space. FOCUS represented PCR in this transaction.

With over 40 years of industry experience, PCR has built a reputation for providing organizations of all kinds and sizes with superior, affordable and innovative software applications to help manage day-to-day IT service requests related to moves, adds, changes and deletes (MACDs); manage and track IT inventory; manage network resources, including cabling and network equipment; and manage and allocate IT expenditures. PCR is the market leader in the higher education space and has established a solid client base with U.S. federal and state governments and in the healthcare industry.

“Valsoft identified PCR as a clear market leader with a robust reputation for providing exceptional customer service and product offerings,” commented Bob Glover, President of PCR. “Furthermore, throughout the discussions, Valsoft and PCR saw a great cultural fit between the two organizations that we think will create an even better work environment. We are thrilled to be part of Valsoft.”

This acquisition ensures that PCR’s clients and partners will continue to receive the same high-quality solutions and support they have come to expect from PCR’s existing management team.

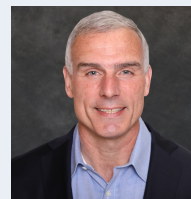
“We are extremely pleased with the acquisition of PCR,” said Valsoft CEO Sam Youssef. “PCR provides world-class technology solutions to some of the largest and most prestigious universities, as well as several state and federal government entities, and will be a great addition to the Valsoft family.”

“We were honored to represent an industry leader like PCR during this process and we were pleased to help its management team meet their objectives in this transaction,” added George Shea, Managing Director of FOCUS.

*\*These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.*



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