

## FOCUS Investment Banking Named a Top Five Investment Bank for Lower Middle Market M&A in 2022



**TOP 5**  
Investment Bank  
**2022**

AXIAL

**Washington, DC, (February 10, 2023)** – FOCUS Investment Banking (“FOCUS”), a leading national middle market investment banking firm providing merger, acquisition, divestiture, and corporate finance services, is excited to be named among the Top Five Lower Middle Market Investment Banks of 2022 by Axial. FOCUS has been recognized on this list for the past several quarters.

Axial is the trusted deal platform serving the lower middle market (\$5 million to \$150 million). Over 3,500 advisory firms and 2,000 corporate and financial buyers have joined Axial to efficiently connect with relevant capital partners, source actionable deals, and build new

relationships. Axial is the largest platform on the internet for buying, selling, advising, and financing private companies. Over the last 10 years, Axial has established a single, well-known platform that business owners and deal professionals trust to discover and connect with new transaction partners.

Axial’s investment banking league tables rank sell-side M&A advisors based on their Axial activity, incorporating three core M&A advisory attributes: client quality, buy-side targeting, and deal process effectiveness. A total of 768 investment banks brought deals to market using Axial in 2022.

“FOCUS has had great experiences using the Axial platform for deal marketing and it’s an honor to once again be recognized as a top investment bank,” said Amanda Damato, FOCUS Marketing Manager. “We fully expect to continue working with Axial in the future.”

“For many years Axial has been a successful tool for FOCUS, and we look forward to the continued partnership. Together we bring a wealth of knowledge and added value to our clients,” added Rick Thomas, FOCUS CEO.

*\*These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.*

### About FOCUS Investment Banking

With more than three decades of experience, FOCUS Investment Banking is a trusted name in middle market M&A advisory services worldwide. Whether helping to sell, buy, or raise capital, FOCUS strives to maximize the value of every transaction for the benefit of its clients. Securities transactions conducted by FOCUS Securities LLC, an affiliated company, registered Broker Dealer member FINRA/SIPC. For more information, visit [www.focusbankers.com](http://www.focusbankers.com).

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