

FOCUS Investment Banking Represents Security7 Networks in its Sale to Integris

FOCUS
Investment Banking

This announcement appears as a matter of record only.

SECURITY7

has been acquired by

Integris.

a portfolio company of

Frontenac

The undersigned initiated this transaction, assisted in the negotiations, and acted as financial advisor to Security7 Networks, LLC.

FOCUS
Investment Banking

Washington, DC, (October 17, 2022) – [FOCUS Investment Banking](#) (“FOCUS”), a national middle market investment banking firm providing merger, acquisition, divestiture, and corporate finance services, announced today that [Security7 Networks](#), a managed security services provider (MSSP) based in the Boston area, has been acquired by [Integris](#), a national IT managed service provider (MSP). FOCUS advised Security7 in this transaction.

This acquisition marks another expansive milestone for Integris, which was named the #1 Fastest Growing MSP by Channel Futures in August. The Integris network now has offices in 10 states, with nearly 500 employees, all offering high-end, enterprise IT services and round-the-clock security monitoring scaled for the small- and medium-sized business (SMB) market.

“The addition of Security7 expands Integris’s capabilities and emphasizes our commitment to clients who need the highest possible levels of security for their businesses,” said Rashaad Bajwa, CEO of Integris.

According to Bajwa, this acquisition signifies an expansion in skillsets and offerings to Integris’s current and future clients. Security7 Networks brings new and expanded cybersecurity practices, allowing Integris to add more chief information security officers, vCISO services, and capabilities to provide compliance and regulatory consulting for more clients.

“Integris’s company culture, focus on integrity, and exceptional reputation fell perfectly in line with Security7’s values,” added Jay Smith, president of sales for Security7. “Now that we’ve joined forces, we’ll be able to provide broader services and deeper security offerings for our clients with the backing of a large, fast-growing premium MSP.”

Financial terms of this transaction were not disclosed. Integris has partnered with Frontenac, a Chicago-based private equity firm, to build a national MSP platform. Integris is actively engaged and looking for additional premium managed services and service providers to be a part of the story. With the completion of this merger, Integris will now have a network of offices in New Jersey, New York, Maryland, Minnesota, Michigan, Colorado, Kansas, Georgia, Texas and Massachusetts.

“It was a pleasure working with Jay Smith and the Security7 team and helping them find the ‘perfect fit’ partner that aligns with their company’s security-focused culture and values,” said April Taylor, Managing Director at FOCUS. “FOCUS expects demand for cybersecurity expertise such as Security7’s to continue to grow.”

About Security7 Networks

[Security7 Networks](#) is a managed security services provider servicing the security and compliance needs of small- to medium-sized businesses and enterprises. Its goal is to simplify its client’s security infrastructure, reduce their IT costs, and keep them safe from current threats and emerging cyberattacks.

About Integris

[Integris](#) is a premium, national, managed IT services provider, dedicated to helping our customers stay one step ahead of their IT infrastructure and data safety needs. It offers strategic IT consulting services, hardware and software management, networking, a 24/7 service desk, on-site troubleshooting/installations, cybersecurity monitoring, backup solutions, and more.

About FOCUS Investment Banking (“FOCUS”)

With more than three decades of experience, [FOCUS Investment Banking](#) is a trusted name in middle market M&A advisory services worldwide. Whether helping to sell, buy, or raise capital, FOCUS strives to maximize the value of every transaction for the benefit of its clients.

FOCUS’ Managed Service Provider (MSP) Team is one of the most active and successful in North America. In 2020 alone, FOCUS closed MSP transactions with 22 parties including serving as advisor to five of the 10 MSP private equity platforms that were created in America as announced by Channel E2E. FOCUS’s MSP Team executes on a customized strategy tailored to meet each client’s objectives. We bring deep industry expertise and years of transaction experience to every engagement.

Securities transactions conducted by FOCUS Securities LLC, an affiliated company, registered Broker Dealer member FINRA/SIPC. For more information, visit www.focusbankers.com/technology.

*These testimonials may not be representative of the experience of all clients; testimonials are not a guarantee of future performance or success.



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