

Giorgio Andonian Named Managing Director for FOCUS Investment Banking's Automotive Aftermarket Group

Washington, DC, (October 18, 2022) – [FOCUS Investment Banking](#), a national middle market investment banking firm providing merger, acquisition, divestiture, and corporate finance services, would like to congratulate Giorgio Andonian on his promotion to Managing Director within its Automotive Aftermarket group.

Andonian joined FOCUS in 2019 as a Principal. He has over 15 years of operational experience alongside his sell-side and buy-side experience in the automotive industry.

Prior to joining FOCUS, Andonian was vice president of a regional tire chain in Southern California overseeing all aspects of the operation, including sales, marketing, finance, and human resources. Before that he worked at family-owned Discount Tire Centers of Southern California, where he held a variety of positions, including finance, business analysis, operations, inventory management, and purchasing.

Andonian has been commended by his clients on his willingness to do whatever it takes to get things done throughout the transaction. His clients have stated how fortunate they are to have worked with him and have noted his extensive expertise in the automotive aftermarket.

"Giorgio has become a key member of the Auto Aftermarket team in a short period of time," said Michael McGregor, Managing Director at FOCUS. "He's got the right combination of technical and business development skills coupled with industry knowledge that set him apart and make him successful. Having worked beside Giorgio as he has led assignments, I've admired the empathy he has for clients as well as his persistence and optimism. These are qualities that will continue to hold him in good stead as his career grows."

Andonian holds the Series 79 Investment Banking License, the Series 63 Uniform Securities Agent License, the Series 82 Limited Private Securities License, and has passed the Securities Industry Essentials Exam (SIE). He is based in Los Angeles and will continue to serve his clients through the network of FOCUS offices in Washington, DC Metro; Atlanta; and Los Angeles, CA Metro.

About FOCUS Investment Banking

With more than three decades of experience, [FOCUS Investment Banking](#) is a trusted name in middle market M&A advisory services worldwide. FOCUS works to understand each client's strategic and financial objectives, craft the best plan to achieve these goals, and deliver success. Whether helping to sell, buy, or raise capital, FOCUS strives to maximize the value of every transaction to the benefit of its clients. Securities transactions conducted by FOCUS Securities LLC, an affiliated company, registered Broker Dealer member FINRA/SIPC. For more information on FOCUS, visit www.focusbankers.com.



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