

FOCUS Investment Banking Expands into Europe

Washington, DC, (October 18, 2022) – [FOCUS Investment Banking](#) (“FOCUS”) headquartered in Washington, D.C., announced that it has combined resources with Focus Capital Partners (“Focus CP”) headquartered in Dublin, Ireland to form an international M&A services platform. The trans-Atlantic firm provides sell-side, buy-side and capital raising services to companies operating in the lower middle market across the U.S. and Europe.

The new entity has a total of approximately 90 people, including nearly 50 senior bankers as well as 40 research analysts, associates, operations staff, and senior advisors. FOCUS Investment Banking International will maintain offices in Washington, D.C.; Atlanta; Los Angeles; and Dublin and Limerick.

“This is a great fit and opportunity for everyone involved. The firms know one another quite well as we have worked together on numerous opportunities over the last several years,” commented Rick Thomas, FOCUS CEO. “In the industries and market tiers that we both serve, sector knowledge is critical and that expertise transcends borders. Making it easier to share those key assets – it simply made good sense to integrate further.”

FOCUS Investment Banking International clients will benefit additionally from the enhanced geographic reach, complementing the strong brand each has in its own market. Investment banking increasingly demands a mix of subject matter expertise blended with astute local market touch and dedicated delivery. The new platform, united in a single brand, leverages the strengths of both firms to benefit clients.

“Our Irish location paves access to Europe for all FOCUS Investment Banking International clients – and bringing the vast North American market closer to us will drive opportunities for our Irish client base,” stated Robert Adams, Managing Director of Focus CP. “Between the timing and the cultural alignment of our two firms, there couldn’t be a better way to enhance value for our staff and our clients.”

About FOCUS Investment Banking

With more than three decades of experience, [FOCUS Investment Banking](#) is a trusted name in middle market M&A advisory services worldwide. FOCUS U.S. currently has over 35+ senior bankers located across the U.S. and 12 specialized industries. Whether helping to sell, buy, or raise capital, FOCUS strives to maximize the value of every transaction for the benefit of its clients.

About Focus Capital Partners

[Focus Capital Partners](#) offers clients a full suite of services that allows smart capital to connect with the right opportunities. It specializes in debt advisory, equity fundraising, mergers & acquisitions, tax, and foreign capital. With a team of over 40 people, the firm holds a wealth of knowledge and expertise supporting a diverse range of clients from owner-managed businesses to large corporations and global companies. With offices in Dublin and Limerick, Focus Capital Partners has established a client base across Ireland which continues to grow into different sectors.

Securities transactions conducted by FOCUS Securities LLC, an affiliated company, registered Broker Dealer member FINRA/SIPC.



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