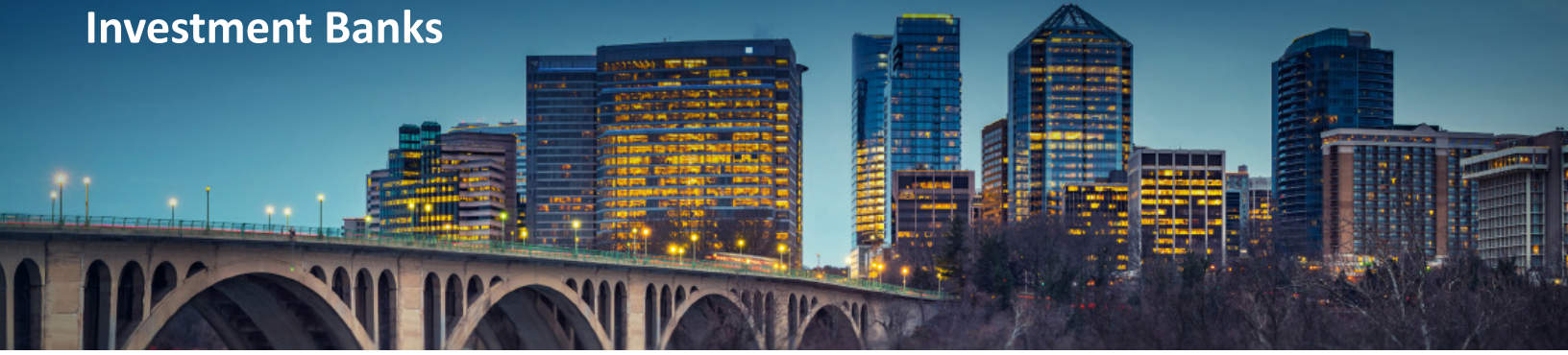


# FOCUS Investment Banking Ranks Top 5 in Axial's Top Lower Middle Market Investment Banks



## Top 5 Investment Bank 2022



**Washington, DC, (July 22, 2022)** – [FOCUS Investment Banking](#) (“FOCUS”), a leading national middle market investment banking firm providing merger, acquisition, divestiture, and corporate finance services, is pleased to be acknowledged as a Top Five Investment Bank in Axial’s Top Lower Middle Market M&A Advisors list for the second quarter of 2022. FOCUS has been recognized on this list for the past several quarters.

Axial’s investment banking league tables rank sell-side M&A advisors based on their usage of the Axial platform and incorporate three core M&A advisory attributes: client quality, buy-side targeting, and deal process effectiveness. More than 750 investment banks brought deals to market using Axial in the second quarter.

The number of deals marketed on Axial in Q2 of this year was up almost half compared to the same time frame in 2021, and 35% from Q1 of this year. Axial saw an increase in both revenue and EBITDA for transactions in-market, with a continued emphasis on Industrials, Consumer, and Technology businesses.\*

“As economic uncertainty further deepened across the market in Q2, the lower middle market remained heads down and continued to up the ante with its increased deal activity,” Axial stated. “And while the LMM is by no means sheltered from an economic recession, abysmal stock market performance, two record-setting interest rate hikes, and continued inflation are not reflected when looking at Axial transaction data from Q2.”

“We are honored to be a part of the Axial community,” commented Kahla Cooper, Director of Marketing. “We find a tremendous amount of value on Axial’s platform.”

“For many years our bankers have used Axial’s network to introduce possible buyers to our clients. We look forward to working with Axial in the future,” added Rick Thomas, FOCUS CEO.

### About FOCUS Investment Banking

With more than three decades of experience, [FOCUS Investment Banking](#) is a trusted name in middle market M&A advisory services worldwide. Whether helping to sell, buy, or raise capital, FOCUS strives to maximize the value of every transaction for the benefit of its clients. Securities transactions conducted by FOCUS Securities LLC, an affiliated company, registered Broker Dealer member FINRA/SIPC. For more information, visit [www.focusbankers.com](http://www.focusbankers.com).

\*Axial research

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