



CLIENT CASE STUDY

Intelligent Technical Solutions has been acquired by Tower Arch Capital



About ITS

Founded in 2003, ITS provides managed IT, cloud, cybersecurity, VoIP phone, and fiber internet services to small and medium-sized businesses (SMBs) in several cities throughout the United States. The current ITS entity was formed as a merger of three historical entities to strengthen its service offerings, increase geographical diversification, and capitalize on synergies.



Results

This investment completes a recapitalization with ITS's founding management team, including CEO Tom Andrulis, Chief Revenue Officer Dan Izydorek, and Chief Experience Officer Rob Schenk.

The ITS team brings decades of experience in managed IT services, helping customers solve complex problems and evolve IT infrastructures. These capabilities, combined with additional investment for growth and acquisitions, will continue to drive ITS's expansion in the MSP space.



Next Steps

To learn more about our MSP investment banking services or to discuss your specific situation with no obligation please feel free to call FOCUS' MSP Team Leader and Managing Director, Abe Garver, 646-620-6317 or abe.garver@focusbankers.com.



This announcement appears as a matter of record only.



Intelligent
Technical Solutions

has been acquired by



TOWER ARCH
CAPITAL

The undersigned initiated this transaction, assisted in the negotiations, and acted as exclusive financial advisor to Intelligent Technical Solutions.



FOCUS
Investment Banking

"ITS has grown to become the dedicated strategic technology partner for hundreds of SMBs throughout the Western and Midwestern United States. We're proud of our team for building an organization committed to exceptional service, high quality offerings, and deep technical expertise. We look forward to our partnership with Tower Arch Capital as we further expand our footprint and enhance our service offerings to better support our current and future customers. Our team is committed to continuing our role as a strategic technology partner and a provider of best-in-class IT support."

TOM ANDRULIS

CEO, ITS