

FOCUS Investment Banking Ranks Top 5 in Axial's Top Lower Middle Market Investment Banks



Top 5 Investment Bank 2022



Washington, DC, (April 20, 2022) – [FOCUS Investment Banking](#) (“FOCUS”), a leading national middle market investment banking firm providing merger, acquisition, divestiture, and corporate finance services, is pleased to be acknowledged as a Top Five Investment Bank in Axial’s Top Lower Middle Market M&A Advisors list for the first quarter of 2022. FOCUS has been named on this list for the past several quarters.

Axial’s investment banking league tables rank sell-side M&A advisors based on their usage of the Axial platform and incorporate three core M&A advisory attributes: client quality, buy-side targeting, and deal process effectiveness. A total of 930 investment banks brought deals to market using Axial in the first quarter.

Axial is the largest platform on the internet for buying, selling, advising, and financing private companies. Over the last 10 years, Axial has established a single, well-known platform that business owners and deal professionals trust to discover and connect with new transaction partners.

“As we’ve seen in the past, the lower middle market, resilient as ever, remained surprisingly active despite the broader market volatility,” Axial stated. “New transactions marketed by Axial members increased by 26% year on year. The rate at which buyers on the Axial network pursued those transactions increased by 7% quarter over quarter.”

Leah White, Managing Director and E-commerce Team Leader at FOCUS, said, “I’ve had a great experience using the Axial platform for deal marketing. Having the opportunity to introduce my clients to an extended network of quality potential buyers is invaluable.”

Stan Gowisnock, Managing Director and Technology Services Leader at FOCUS, said, “Axial has been a successful tool to the FOCUS Technology Services team. I look forward to the continued partnership between FOCUS and Axial combining their tool and leveraging my years of global acquisition and management experience. Together we bring a wealth of knowledge and added value to our clients.”

About FOCUS Investment Banking

With more than three decades of experience, [FOCUS Investment Banking](#) is a trusted name in middle market M&A advisory services worldwide. Whether helping to sell, buy, or raise capital, FOCUS strives to maximize the value of every transaction for the benefit of its clients. Securities transactions conducted by FOCUS Securities LLC, an affiliated company, registered Broker Dealer member FINRA/SIPC. For more information, visit www.focusbankers.com.

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