

Vertical

Home Health & Hospice

Focus

Q4 2021 Acquisition Activity and Outlook

The Home Health and Hospice Surge Continues; Acquisition Demand Remains at Peak Levels

The fourth quarter of 2021 delivered forty-five reported home health and hospice acquisitions, increasing to peak levels over the past year. Following are a few notable deals from the period. In October, Pharos Capital Group acquired THEMA Health Services, a leading provider of hospice, skilled home health, and palliative care services throughout the state of Arizona. THEMA serves over 2,000 patients annually, including a substantial number of patients in rural markets. Also in October, TEAM Services Group, a portfolio company of Alpine Investors, acquired 24 Hour Home Care, a provider of non-medical home care to seniors and persons with intellectual and developmental disabilities. The company has grown to serve twenty-three service areas with over 11,000 caregivers and 13,000 clients. In November, The Care Team, a portfolio company of Revelstoke Capital Partners, completed the acquisition of Arcadia Hospice of SEPA, a hospice provider based in Allentown, Pennsylvania. This transaction is The Care Team's second acquisition since partnering with Revelstoke in 2019 and the first outside the state of Michigan. While the end of the year predictably brought a spike in acquisitions, we expect heavy M&A activity to carry into 2022 as platforms seek acquisitive growth and consider future recapitalizations.

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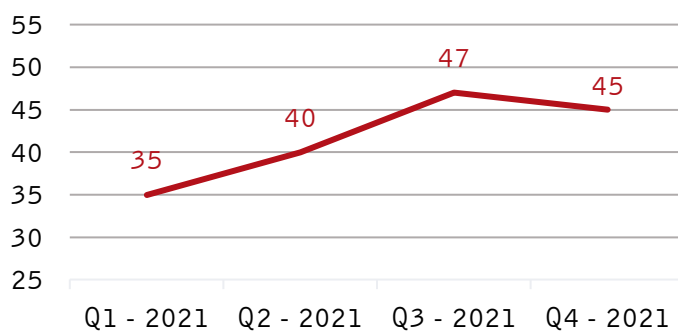
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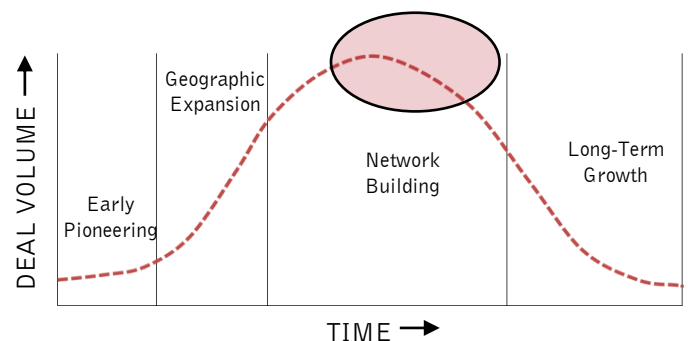
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12-Month Quarterly Acquisition Trend



PE Consolidation Lifecycle Positioning



Notable Deals in Q4 2021

Buyer	Target	State	Locations	Date
Pharos Capital Group	THEMA Health Services	AZ	N/A	10/4/21
TEAM Services Group	24 Hour Home Care	CA	23	10/14/21
The Care Team	Arcadia Hospice of SEPA	PA	N/A	11/17/21

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